

C-Bond Observation

Issuance and repurchases rebounded in August

Bond issuance rebounded in August

- August issuance rose 98.2% mom to VND52,129bn but remained 14.2% yoy below. 8M26 issuance totaled VND354,655bn, down 5.8% yoy (Fig. 1).
 - o Banks issued VND35,815bn, or 68.7% of the market (+73.4% mom, +5.0% yoy). VIB led at VND9,300bn, followed by Tien Phong Bank at VND5,000bn (Table 1).
 - o Real estate issuance recovered to VND11,658bn (22.4%), up 288.6% mom but down 47.3% yoy (Fig. 2). Thanh Quang was the main issuer with VND7,000bn.
- The weighted average coupon declined to 9.46% from 9.7% in July; banking averaged 8.95% and real estate at 11.12% (Fig. 3).
- Tenors shortened: bonds of 3 years or less made up 48.1% of issuance, followed by 3-5 years at 24.5% and 5-7 years at 20.5% (Fig 4).

Banking repurchase value dominated

- August repurchases rose 74.8% mom to VND26,871bn but fell 44% yoy (Fig. 5). Banks contributed VND23,859bn, or 88.8% of the total; 8M26 repurchases reached VND222,601bn (+15% yoy):
 - o Loc Phat Bank (LPB) led buybacks at VND4,900bn and contributing 18.23% of the month's total buyback value (Table 4).
 - o Vietnam Prosperity Bank (VPB) bought back total of VND4,500bn and contributing 16.75% of August.

Maturity pressure is trending upward

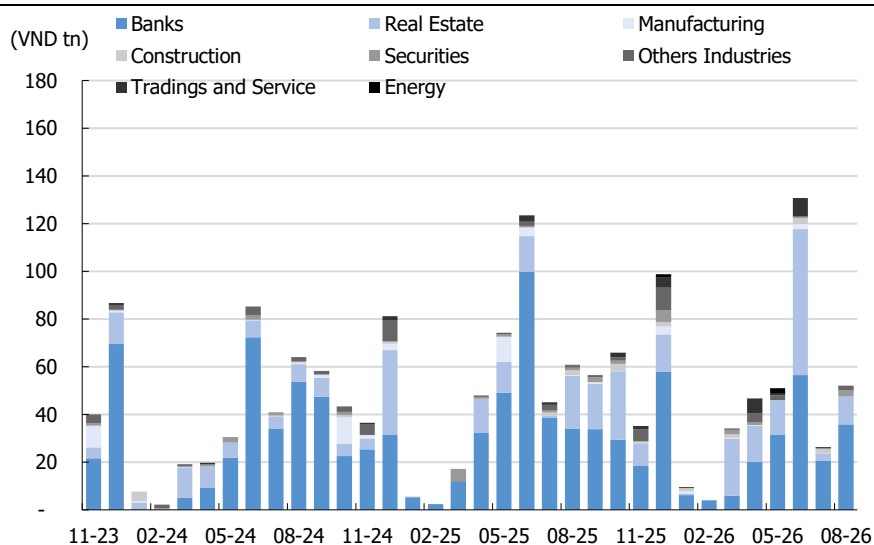
- The total value of late payments in August slightly declined to VND7,349bn, -8% mom. This included VND7,085bn in late principal payments and VND263.5bn in late interest payment (Fig. 7).
 - o Hung Thinh Land had VND3,130bn late principal payments and VND98,1bn interest payment.
- Total value due in Sep could come in at VND11,196bn, +11.28% mom (Fig. 8), concentrating on the Real Estate (42.44%), and Construction (22.23%) (Fig. 9).
- Becamex, Sovico Group and Van Truong Phat could face the highest pressure, equivalent to VND2,500bn, VND2,000bn and VND2,000bn in Sep (Table 6).

Secondary market transaction declined in Aug 2026

- In August, total secondary bond transaction declined -23.8% mom but increased 17% yoy to VND127,811bn (Fig. 10).
- Total secondary bond transaction focused on Real Estate (54%) and Banking sectors (27%) (Fig. 11).
- Average secondary bond market YTM transaction dropped to 8.24% due to Real Estate YTM fell to 8.34%. Meanwhile, Banking YTM rose to 8.42% (Fig.12).

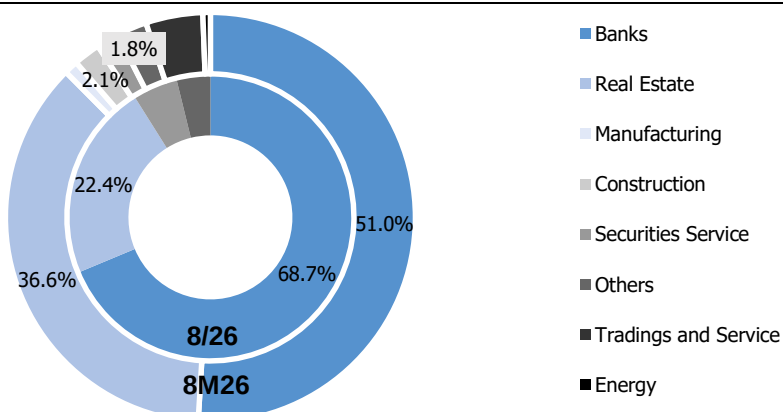
Non-Rated

Research Dept
research@kisvn.vn

Figure 1. Total newly issuances in Aug 2026

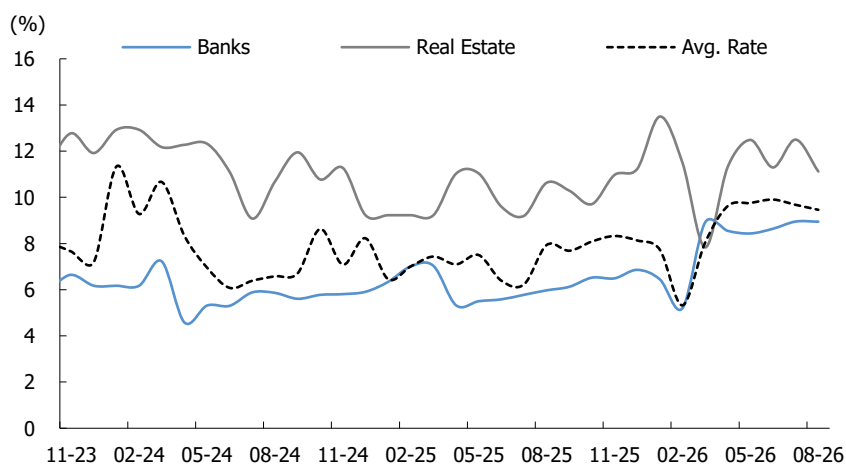
Source: HNX, KIS Research
Note: Data as of Sep 9, 2026

In Aug, total bond increased 98.2% mom and -14.2% yoy to VND52,129bn.

Figure 2. The Banking sector ranked the highest value in Aug

Source: HNX, KIS Research
Note: Data as of Sep 9, 2026

Banking bond issuance held the highest proportion to 68.7% in Aug 2026 with the total value of VND35,815bn.

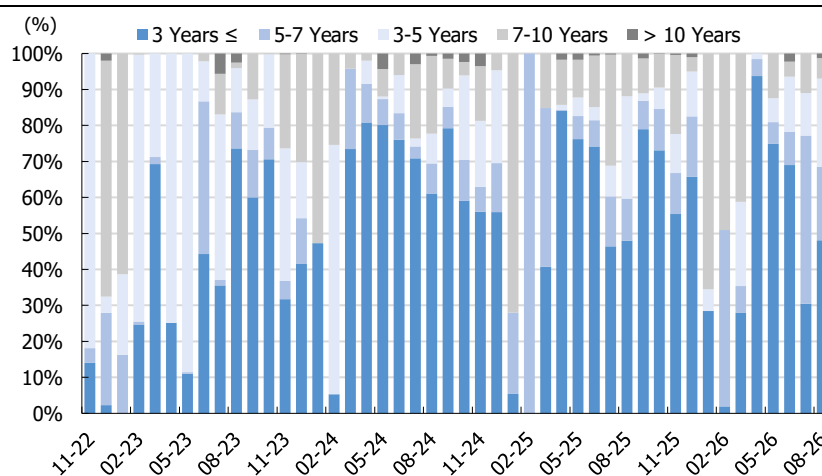
Figure 3. Banking and Real Estate coupon rate dropped in Aug

Source: HNX, KIS Research
Note: Data as of Sep 9, 2026

Average coupon rate remained 9.46%. The banking rate declined to 8.95%, and real estate sector fell to 11.1%.

Figure 4. Tenor structures focus on 3 Years tenor

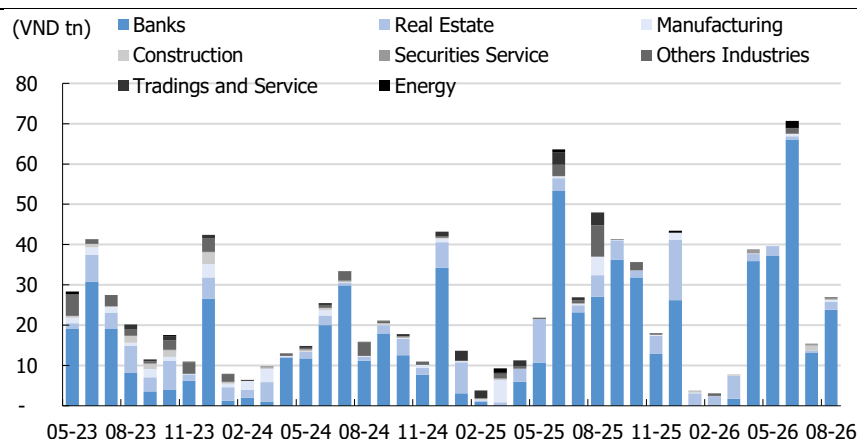
3 Years tenor bond accounted for 48.1%, gained the highest portion.



Source: HNX, KIS Research
Note: Data as of Sep 9, 2026

Figure 5. Aug repurchase value declined -44.8% yoy

Total repurchase values at VND26,871bn, -44.82% yoy in Aug 2026.



Source: HNX, KIS Research
Note: Data as of Sep 9, 2026

Table 1: Top new issuance in Aug, 2026

(VND bn, months, %)

Issuers	Month	Sectors	Amount	Tenor	Coupon
VIB	Aug	Banks	9,300	36	9
TQDC	Aug	Real Estate	7,000	60	10.6
TPB	Aug	Banks	5,000	36 - 120	9.1 - 9.7
HDB	Aug	Banks	4,000	36 - 72	8.9 - 9
VCB	Aug	Banks	3,850	48 - 120	7.87 - 8
STB	Aug	Banks	3,000	72	9.5
MBB	Aug	Banks	3,000	60 - 72	8.5 - 9
VHM	Aug	Real Estate	3,000	24 - 36	11 - 12.5
SHB	Aug	Banks	3,000	83.9	9.5
VPB	Aug	Banks	1,600	36	8.8
BID	Aug	Banks	1,215	72 - 240	8 - 8.2
FNAC	Aug	Manufacturing	1,200	59.9	9
TCX	Aug	Securities Service	1,000	36	8
HCVC	Aug	Trading and Service	800	24	9.8
ACB	Aug	Banks	750	59.9	8
Total			52,129		

Source: HNX, KIS Research
Note: Data as of Sep 9, 2026

Table 2: Largest issuers and sectors in 2025

(VND bn, months, %)

Sectors/ Large Issuers	Related party	Amount	Tenor	Coupon
Banking		412,680		
Techcombank	Masan Group	52,750	24 - 36	5 - 7.2
Asia Bank		36,850	24 - 60	4.9 - 7
Orient bank		36,400	24 - 36	5.1 - 6.9
BIDV		32,303	24 - 240	5.7 - 6.7
Military Bank	Viettel, Tan Cang Saigon	32,174	36 - 120	5 - 7.28
VPBank		30,400	24 - 36	5.2 - 7.6
VBAC		27,470	24 - 180	0 - 6.7
VIB		21,200	24 - 96	5.6 - 7.5
HDBank	Sovico Group	20,362	24 - 96	0 - 7.9
LPBank		18,550	36 - 120	5.8 - 7.6
TPBank		17,241	24 - 120	5.5 - 8.18
Real Estate		138,229		
Vingroup		31,000	24 - 36	11 - 12.5
Vinhomes	Vingroup	19,500	39 - 42	11 - 12
Truong Minh Real Estate		10,000	12 - 36	8.9 - 9.8
Manufacturing		18,464		
VinFast Production And Trading	Vingroup	12,500	36	12 - 12.5
Truong Hai Group		2000	60	8.5
Goldsun		800	36	10.8
Securities Service		18,098		
VPS		5,000	24	8.3
Viet Dragon Securities		2,960	12	8 - 8.2
Trading and Service		12,360		
Ba Na Service Cable Car		3,230	55- 60	9.7 -10.5
Construction		9,335		
CII		3,280	60 - 120	8.5 – 10.25
Others		22,533		
Vietjet Air	Sovico Group	10,500	60 - 84	9.72 - 10.5
Nam Quang Infrastructure		4,500	84 - 108	9 - 9.1
Total		632,839		

Source: HNX, KIS Research
Note: Data as of Dec 2025

Table 3: Banks coupon rate and issuance amount comparison between 2025 and 8M26

(VND bn, months, %)

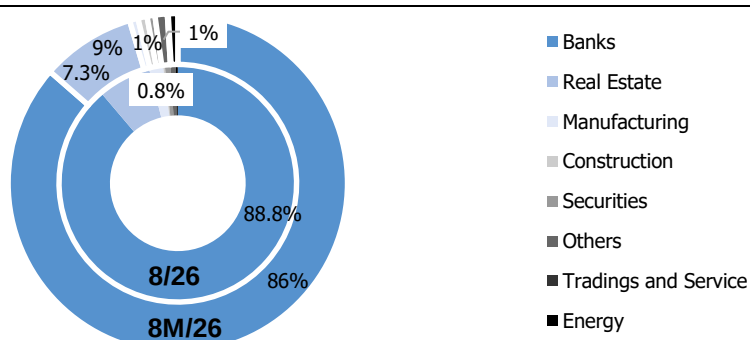
Issuers	Sectors	2025			8M26		
		Amount	Tenor	Coupon	Amount	Tenor	Coupon
TCB	Banks	52,750	24 - 36	5 - 7.2	28,000	24 - 36	8.4 - 8.9
STB	Banks	-	-	-	199,50	24 - 72	8.5 - 10
MBB	Banks	32,174	36 - 120	5 - 7.28	19,850	36 - 120	8 - 9
HDB	Banks	20,361.6	24 - 96	0 - 7.9	18,000	36 - 96	8.3 - 9.1
BID	Banks	32,303	24 - 240	5.68 - 6.68	11,815	72 - 240	5.2 - 8.25
LPB	Banks	18,550	36 - 120	5.8 - 7.6	11,117	24 - 96	8.4 - 8.8
VIB	Banks	21,200	24 - 96	5.6 - 7.5	9,300	36	9

BAB	Banks	12,500	24 - 84	5.4 - 7.5	9,300	24 - 36	8.4 - 9
VPB	Banks	30,400	24 - 36	5.2 - 7.6	7,600	36	8 - 9
TPB	Banks	17,241	24 - 120	5.5 - 8.18	7,120	36 - 120	8.85 - 9.7
OCB	Banks	36,400	24 - 36	5.1 - 6.9	7,000	24 - 36	8 - 8.7
CTG	Banks	16,350	96 - 180	4.9 - 6.35	6,221	95.9	6.45
VCB	Banks	4,000	24	4.8 - 5.8	5,150	48 - 120	7.87 - 8
MSB	Banks	13,180	36 - 84	5.2 - 6.8	5,000	36	8.4 - 8.45
SHB	Banks	13,030	83.9	7 - 8.2	3,000	83.9	9.5
NAB	Banks	2,960	36 - 84	5.6 - 7	2,549	24 - 84	8 - 9
ACB	Banks	36,850	24 - 60	4.95 - 7	2,050	24 - 60	8 - 8.3
HCV	Banks	3,600	24 - 36	6.8 - 7.1	2,000	24 - 36	9.5 - 9.8
BVCC	Banks	-	-	-	2,000	119.8	9.63
VBB	Banks	2,500	83.9	7.4 - 8.2	1,500	83.9	9.7
PCB	Banks	-	-	-	1,500	83.9	9.6 - 9.8
VAB	Banks	391	82 - 84	7.475 - 8	100	83.9	9

Source: HNX, KIS Research
Note: Data as of Sep 9, 2026

Figure 6. Banking dominated repurchase in Aug

The Banking sector dominated bond buybacks, accounting for 88.8% of the total repurchase value in Aug 2026.



Source: HNX, KIS Research
Note: Data as of Sep 9, 2026

Table 4: Top 8 Repurchase value in Aug 2026

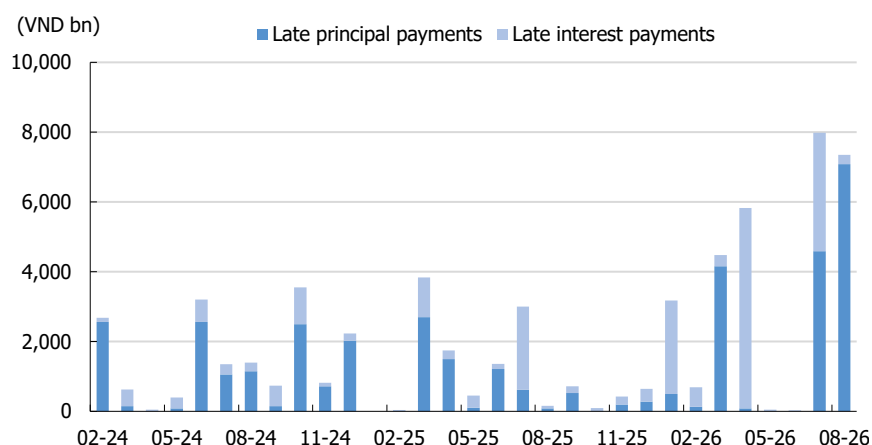
(VND bn)

Issuer	Sectors	Amount
LPB	Banks	4,900
VPB	Banks	4,500
OCB	Banks	3,300
VIB	Banks	2,200
BAB	Banks	2,200
TPB	Banks	1,958
BID	Banks	1,600
Saigon Glory	Real Estates	1,245
Total		26,871

Source: HNX, KIS Research
Note: Data as of Sep 9, 2026

Figure 7. Late payment volume in Aug 2026

**Total late payment in Aug
at VND7,349bn, -8% mom.**



Source: HNX, KIS Research
Note: Data as of Sep 9, 2026

Table 5: Issuers with late bond payments in Aug 2026

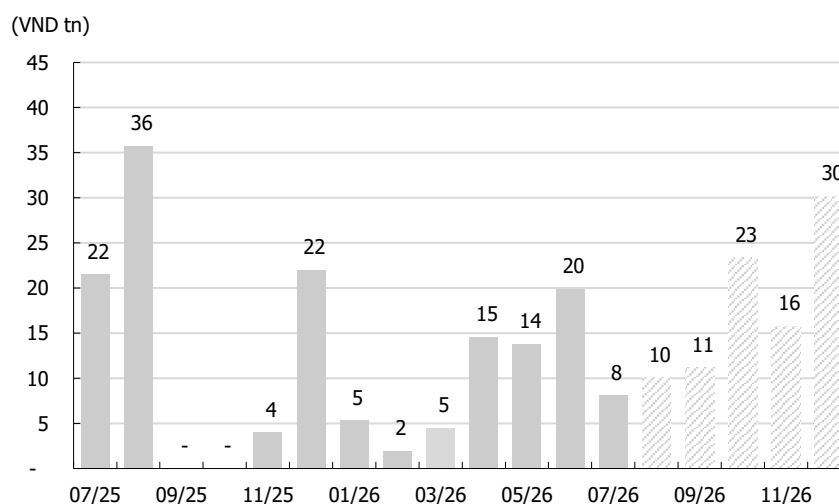
(VND bn)

Issuer	Sectors	Late principal	Late interest
Hung Thinh Land	Real Estate	3,130	98,1
Hung Thinh Investment	Real Estate	1,433	-
Hoa Giang Power	Energy	22	10.4
Dong Phuong Real Estates	Real Estate	-	51.3
BCG Land	Real Estate	2,500	80,6
Thanh Nguyen Energy	Energy	-	23.1
Total		7,085	263.5

Source: HNX, KIS Research
Note: Data as of Sep 9, 2026

Figure 8. Maturity pressure could increase in Sep 2026

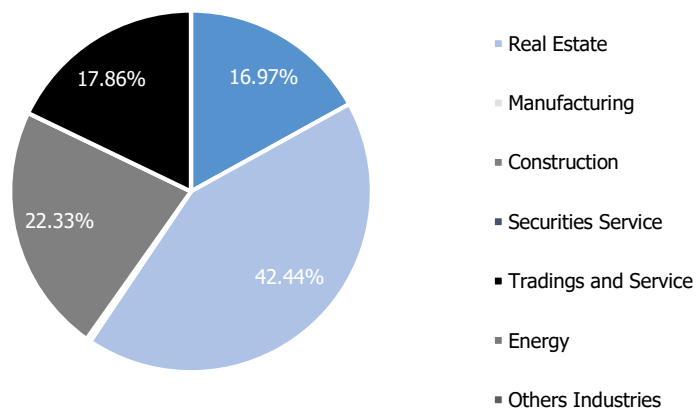
**Maturity value in Sep
appeared VND11,196bn,
+11.28% mom.**



Source: HNX, KIS Research
Note: Data as of Sep 9, 2026

Figure 9. Real estate and Construction are under pressure in Sep

Maturity pressure concentrate on Real Estate (42.4%), Construction (22.3%). Banks could face only 14.9% in Sep.

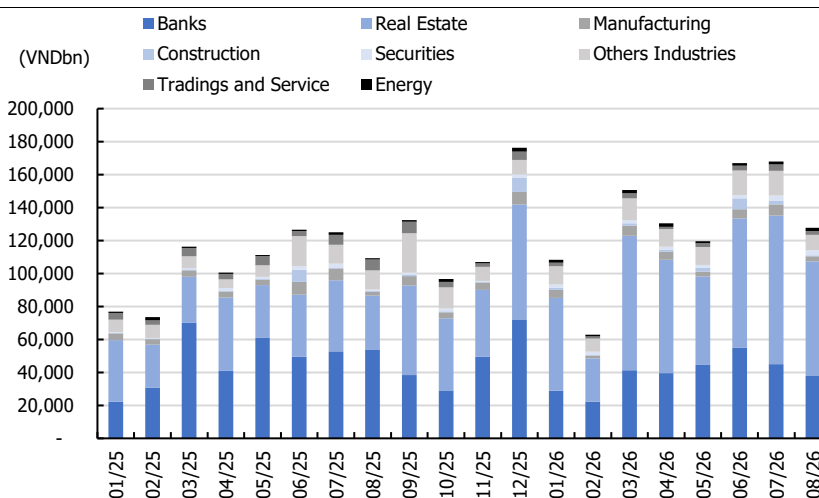


Source: HNX, KIS Research
Note: Data as of Sep 9, 2026

Table 6: 10 issuers could face the highest maturity pressure in Sep (VND bn)

Issuers	Tickers	Sectors	Amount
Becamex	BCM	Construction	2,000
Tan Lien Phat		Real Estate	2,000
Van Truong Phat		Real Estate	2,00
Sacombank	STB	Banks	1,500
Sovico Group		Trading and Service	2,000
An Binh Bank	ABB	Banks	400
Van Huong Tourist		Real Estate	400
SHB Securities	SHS	Securities	550
TPI Investment		Real Estate	351
Khang Minh Group		Manufacturing	44

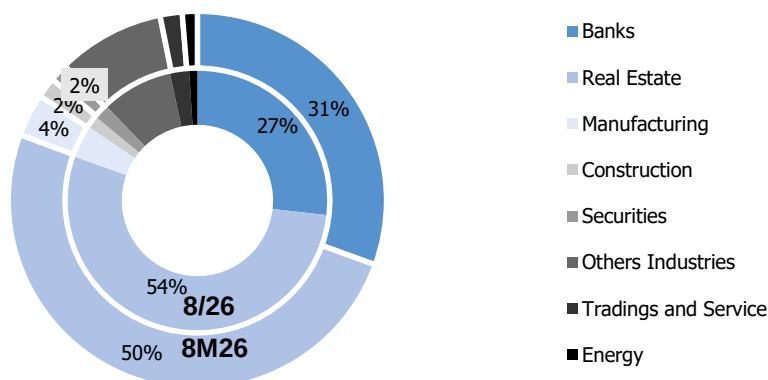
Source: HNX, KIS Research
Note: Data as of Sep 9, 2026

Figure 10. Total secondary transaction in Aug 2026

Source: HNX, KIS Research
Note: Data as of Sep 9, 2026

Figure 11. The Real Estate sector had the highest transaction value in Aug

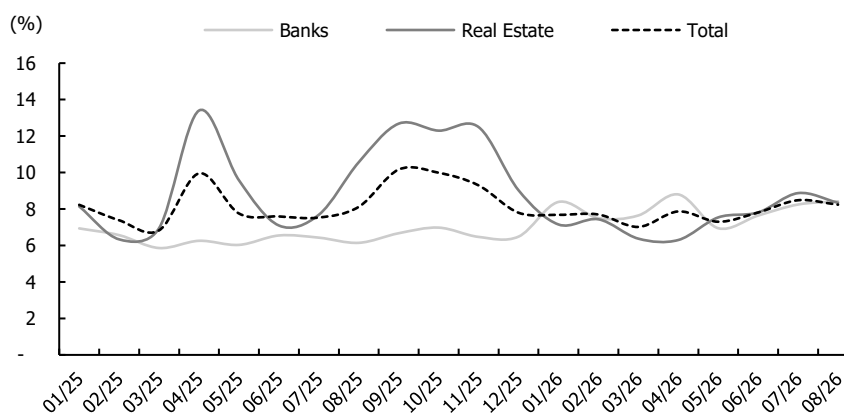
Total secondary bond transaction focused on Real Estate (54%) and Banking sectors (27%).



Source: HNX, KIS Research
Note: Data as of Sep 9, 2026

Figure 12. Yield-to-maturity across sectors edged up in Aug 2026

Average secondary bond market YTM transaction dropped to 8.24% due to Real Estate YTM fell to 8.34%



Source: HNX, KIS Research
Note: Data as of Sep 9, 2026

- Guide to KIS Vietnam Securities Corp. stock ratings based on 12-month forward performance
 - BUY: Expected total return will be 15% or more
 - Hold: Expected total return will be between -5% and 15%
 - Sell: Expected total return will be -5% or less
 - KIS Vietnam Securities Corp. does not offer target prices for stocks with Hold or Sell ratings.
- Guide to KIS Vietnam Securities Corp. sector ratings for the next 12 months
 - Overweight: Recommend increasing the sector's weighting in the portfolio compared to its respective weighting in the VNIndex based on market capitalization.
 - Neutral: Recommend maintaining the sector's weighting in the portfolio in line with its respective weighting in the VNIndex based on market capitalization.
 - Underweight: Recommend reducing the sector's weighting in the portfolio compared to its respective weighting in the VNIndex based on market capitalization.
- Analyst Certification

I/We, as the research analyst/analysts who prepared this report, do hereby certify that the views expressed in this research report accurately reflect my/our personal views about the subject securities and issuers discussed in this report. I/We do hereby also certify that no part of my/our compensation was, is, or will be directly or indirectly related to the specific recommendations or views contained in this research report.
- Important compliance notice

As of the end of the month immediately preceding the date of publication of the research report or the public appearance (or the end of the second most recent month if the publication date is less than 10 calendar days after the end of the most recent month), KIS Vietnam Securities Corp. or its affiliates does not own 1% or more of any class of common equity securities of the companies mentioned in this report.

There is no actual, material conflict of interest of the research analyst or KIS Vietnam Securities Corp. or its affiliates known at the time of publication of the research report or at the time of the public appearance.

KIS Vietnam Securities Corp. or its affiliates has not managed or co-managed a public offering of securities for the companies mentioned in this report in the past 12 months;

KIS Vietnam Securities Corp. or its affiliates has not received compensation for investment banking services from the companies mentioned in this report in the past 12 months; KIS Vietnam Securities Corp. or its affiliates does not expect to receive or intend to seek compensation for investment banking services from the companies mentioned in this report in the next 3 months.

KIS Vietnam Securities Corp. or its affiliates was not making a market in securities of the companies mentioned in this report at the time that the research report was published.

KIS Vietnam Securities Corp. does not own over 1% of shares of the companies mentioned in this report as of 7 Aug 2025.
 KIS Vietnam Securities Corp. has not provided this report to various third parties.
 Neither the analyst/analysts who prepared this report nor their associates own any shares of the company/companies mentioned in this report as of 7 Aug 2025.
 KIS Vietnam Securities Corp. has not issued CW with underlying stocks and is not the liquidity provider.

Prepared by: KIS RESEARCH

Global Disclaimer

■ General

This research report and marketing materials for Vietnamese securities are originally prepared and issued by the Research Center of KIS Vietnam Securities Corp., an organization licensed with the State Securities Commission of Vietnam. The analyst(s) who participated in preparing and issuing this research report and marketing materials is/are licensed and regulated by the State Securities Commission of Vietnam in Vietnam only. This report and marketing materials are copyrighted and may not be copied, redistributed, forwarded or altered in any way without the consent of KIS Vietnam Securities Corp.

This research report and marketing materials are for information purposes only. They are not and should not be construed as an offer or solicitation of an offer to purchase or sell any securities or other financial instruments or to participate in any trading strategy. This research report and marketing materials do not provide individually tailored investment advice. This research report and marketing materials do not take into account individual investor circumstances, objectives or needs, and are not intended as recommendations of particular securities, financial instruments or strategies to any particular investor. The securities and other financial instruments discussed in this research report and marketing materials may not be suitable for all investors. The recipient of this research report and marketing materials must make their own independent decisions regarding any securities or financial instruments mentioned herein and investors should seek the advice of a financial adviser. KIS Vietnam Securities Corp. does not undertake that investors will obtain any profits, nor will it share with investors any investment profits. KIS Vietnam Securities Corp., its affiliates, or their affiliates and directors, officers, employees or agents of each of them disclaim any and all responsibility or liability whatsoever for any loss (director consequential) or damage arising out of the use of all or any part of this report or its contents or otherwise arising in connection therewith. Information and opinions contained herein are subject to change without notice and may differ or be contrary to opinions expressed by other business areas of KIS Vietnam Securities Corp. The final investment decision is based on the client's judgment, and this research report and marketing materials cannot be used as evidence in any legal dispute related to investment decisions.

■ Country-specific disclaimer

United States: This report is distributed in the U.S. by Korea Investment & Securities America, Inc., a member of FINRA/SIPC, and is only intended for major U.S. institutional investors as defined in Rule 15a-6(a)(2) under the U.S. Securities Exchange Act of 1934. All U.S. persons that receive this document by their acceptance thereof represent and warrant that they are a major U.S. institutional investor and have not received this report under any express or implied understanding that they will direct commission income to Korea Investment & Securities, Co., Ltd. or its affiliates. Pursuant to Rule 15a-6(a)(3), any U.S. recipient of this document wishing to effect a transaction in any securities discussed herein should contact and place orders with Korea Investment & Securities America, Inc., which accepts responsibility for the contents of this report in the U.S. The securities described in this report may not have been registered under the U.S. Securities Act of 1933, as amended, and, in such case, may not be offered or sold in the U.S. or to U.S. person absent registration or an applicable exemption from the registration requirement.

United Kingdom: This report is not an invitation nor is it intended to be an inducement to engage in investment activity for the purpose of section 21 of the Financial Services and Markets Act 2000 of the United Kingdom ("FSMA"). To the extent that this report does constitute such an invitation or inducement, it is directed only at (i) persons who are investment professionals within the meaning of Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (as amended) of the United Kingdom (the "Financial Promotion Order"); (ii) persons who fall within Articles 49(2)(a) to (d) ("high net worth companies, unincorporated associations etc.") of the Financial Promotion Order; and (iii) any other persons to whom this report can, for the purposes of section 21 of FSMA, otherwise lawfully be made (all such persons together being referred to as "relevant persons"). Any investment or investment activity to which this report relates is available only to relevant persons and will be engaged in only with relevant persons. Persons who are not relevant persons must not act or rely on this report.

Hong Kong: This research report and marketing materials may be distributed in Hong Kong to institutional clients by Korea Investment & Securities Asia Limited (KISA), a Hong Kong representative subsidiary of Korea Investment & Securities Co., Ltd., and may not otherwise be distributed to any other party. KISA provides equity sales service to institutional clients in Hong Kong for Korean securities under its sole discretion, and is thus solely responsible for provision of the aforementioned equity selling activities in Hong Kong. All requests by and correspondence with Hong Kong investors involving securities discussed in this report and marketing materials must be effected through KISA, which is registered with The Securities & Futures Commission (SFC) of Hong Kong. Korea Investment & Securities Co., Ltd. is not a registered financial institution under Hong Kong's SFC.

Singapore: This report is provided pursuant to the financial advisory licensing exemption under Regulation 27(1)(e) of the Financial Advisers Regulation of Singapore and accordingly may only be provided to persons in Singapore who are "institutional investors" as defined in Section 4A of the Securities and Futures Act, Chapter 289 of Singapore. This report is intended only for the person to whom Korea Investment & Securities Co., Ltd. has provided this report and such person may not send, forward or transmit in any way this report or any copy of this report to any other person. Please contact Korea Investment & Securities Singapore Pte Ltd in respect of any matters arising from, or in connection with, the analysis or report (Contact Number: 65 6501 5600).

Copyright © 2025 KIS Vietnam Securities Corp. All rights reserved. No part of this report may be reproduced or distributed in any manner without permission of KIS Vietnam Securities Corp.