

Banking

Earnings beat estimates

Neutral

Higher-than-expected earnings growth in 2Q26

- Aggregated 2Q26 PAT across 27 listed banks surged +25.4% YoY and +18.5% QoQ. This strong performance was driven by: (1) robust credit growth, (2) a recovery in service fee activities, (3) strong momentum in other incomes, and (4) well-controlled operating expenses and provision costs. Consequently, 1H26 earnings reached nearly 50% of full-year 2026 guidance.
- State-owned commercial banks (SOCBs) outperformed private joint-stock commercial banks in terms of profit growth. Key banks delivering standout YoY growth included: VCB (+58%yoy), VPB (+76%yoy), MBB (+41%yoy), HDB (+51%yoy), VBB (+192%yoy), NVB (+64%yoy), and BVB (+24.1x yoy).

Solid core business performance

- In 1H26, total credit disbursement expanded by +8.4% YTD (or ~17% YoY), compared to +9.9% YTD in 1H25 and the full-year 2026 target of 15%. Total deposits rose by +6.2% YTD, lagging behind credit expansion.
- 11 of the 27 listed banks outpaced the broader credit expansion relative to 2Q25, with top performers including NVB, VPB, HDB, TCB, VBB, MBB, OCB, SSB, BAB, BVB, and SGB.
- Sector NIM (27 banks) expanded by +17 bps QoQ to 3.1% in 2Q26 (though remaining down -11 bps YoY), supported by recovering asset yields. On a QoQ basis, the vast majority of banks (19 out of 27) experienced NIM expansion in 2Q26.
- CASA ratios improved QoQ across 18 banks and YoY across 9 banks. Sector leaders shifted from 1Q26 to 2Q26: TCB (expanded from 32.6% to 35.0%) and MBB (increased from 33.0% to 34.4%), while VCB (32.9% to 32.8%), CTG (24.4% to 23.2%), and MSB (26.3% to 22.8%) saw slight contractions.
- 2Q26 non-interest income surged +25% YoY (+32% QoQ), underpinned by strong recoveries in net fee income (+70% YoY / +38% QoQ) and other income (+26% YoY / +36% QoQ). Fee-based income remained a key highlight across the sector, with top performers including SHB, STB, VIB, BVB, VPB, LPB, NAB, TCB, CTG, VAB, ACB, and OCB.
- Asset quality remained controlled QoQ. The sector-wide Group 3–5 NPL ratio held flat at 2.0%, while the Group 2–5 NPL ratio ticked up from 3.2% in 1Q26 to 3.4% in 2Q26, with 16 out of 27 banks reporting NPL improvements. Leaders with lowest NPL ratios (3-5 group) changed from 1Q26 to 2Q26: VCB (0.62% to 0.61%), ACB (0.97% to 1.03%), TCB (1.09% to 1.08%), and BAB (1.88% to 1.13%).

Research Dep
Researchdept@kisvn.vn

- LLCCR dipped slightly from 80% in 1Q26 to 79% in 2Q26. Top banks with high LLCCR changed from 1Q26 to 2Q26: VCB (253% to 279%), CTG (167% to 134%), TCB (129% to 126%), ACB (114% to 105%).

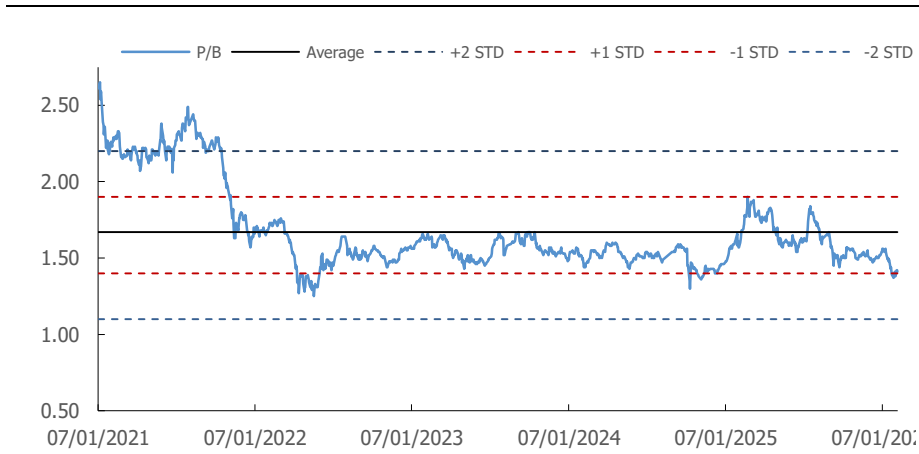
Technical adjustment to ease LDR ratio

- LDR Pressures at SOCBs: Loan-to-Deposit Ratios (LDR) at SOCBs trended upward through 1H26. As of 31 March 2026, LDRs at CTG, BID, VCB, and Agribank reached 83.48%, 82.94%, 84.54%, and 83.28%, respectively, approaching the regulatory ceiling of 85.0%.
- Decision 1743/QĐ-NHNN Relief: To support liquidity, the State Bank of Vietnam (SBV) issued Decision 1743/QĐ-NHNN. Specifically, the inclusion rate of State Treasury term deposits within total LDR deposits was raised from 20% to 50%, effective for two years (August 1, 2026 – July 31, 2028).
- This adjustment lowers the technical LDR for recipient banks, granting additional headroom to expand lending without breaching regulatory limits. SOCBs stand out as the primary beneficiaries.

3Q26F: Sustained earnings growth

- We project sustained earnings growth in 3Q26F, underpinned by solid credit expansion, NIM recovery, and continued momentum in fee-based services. Operating expenses and asset quality could remain tightly managed.
- As of August 6, 2026, the banking sector is trading at P/B of 1.41x, representing an attractive discount to its 5-year historical average of 1.67x.

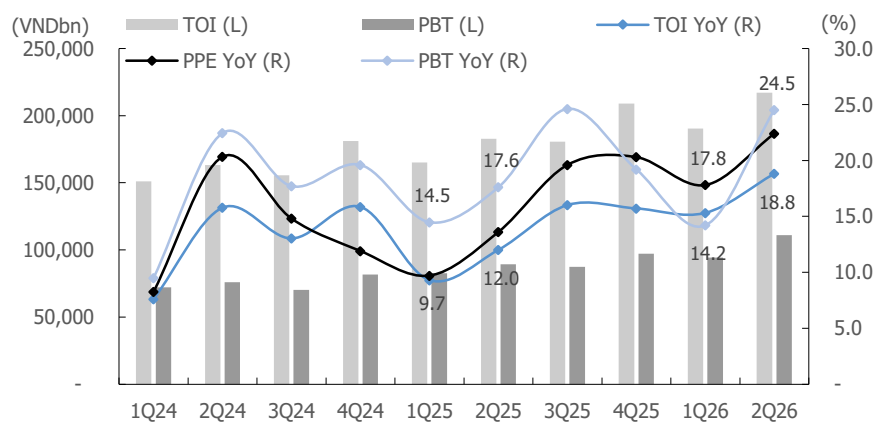
Figure 1. Historical PB data for the banking industry



Source: FinproX, KIS Research

The banking sector maintained its double-digit growth momentum in 2Q26

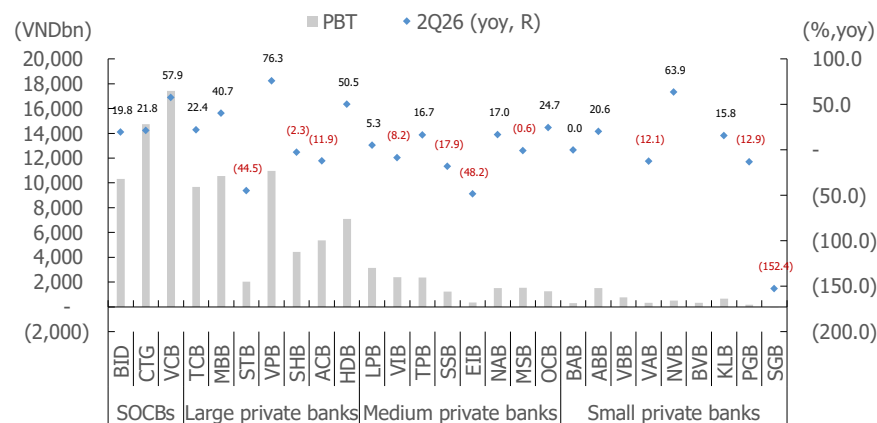
Figure 2. Double-digit growth in aggregated 2Q26 TOI and PBT



Source: FinproX, KIS Research

Standout outperformers included VCB, VPB, MBB, HDB, VBB, NVB, and BVB.

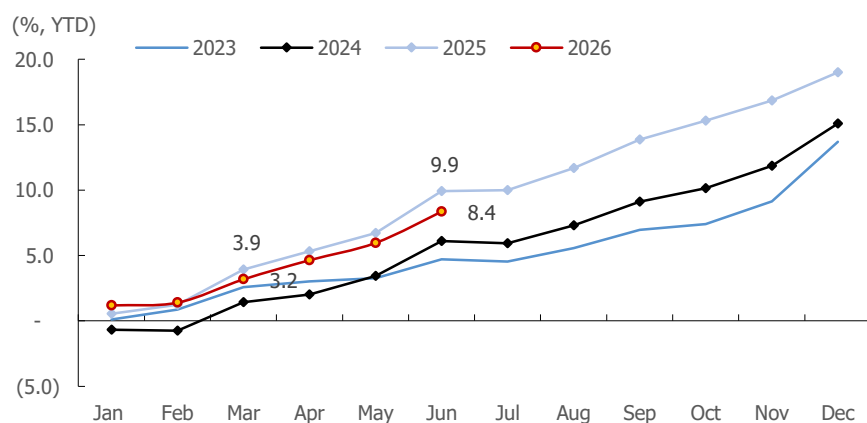
Figure 3. 2Q26 earnings: 16/27 banks with positive growth



Source: FinproX, KIS Research. Note: BVB with growth rate of 24.1x in 2Q26

Overall credit disbursement in 1H26 lagged behind 1H25 levels.

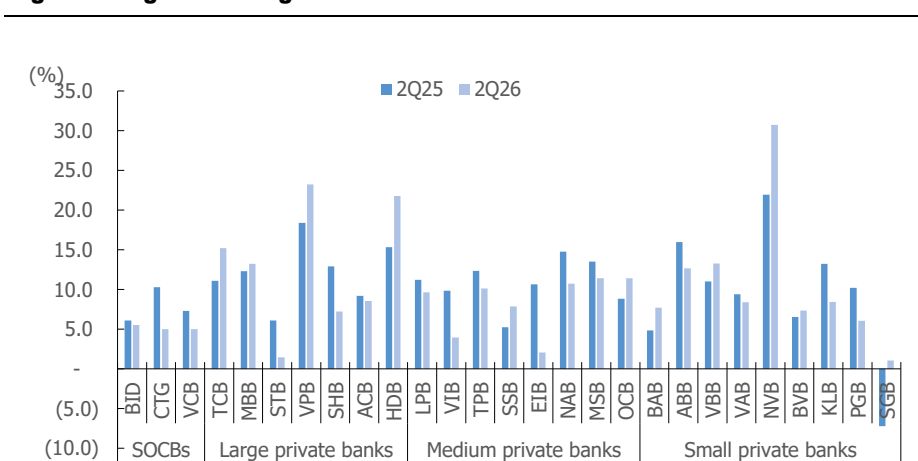
Figure 4. Credit growth in 2Q26



Source: SBV, KIS Research

11 out of 27 listed banks achieved above-average credit expansion, led by VPB, HDB, NVB, TCB, and MBB.

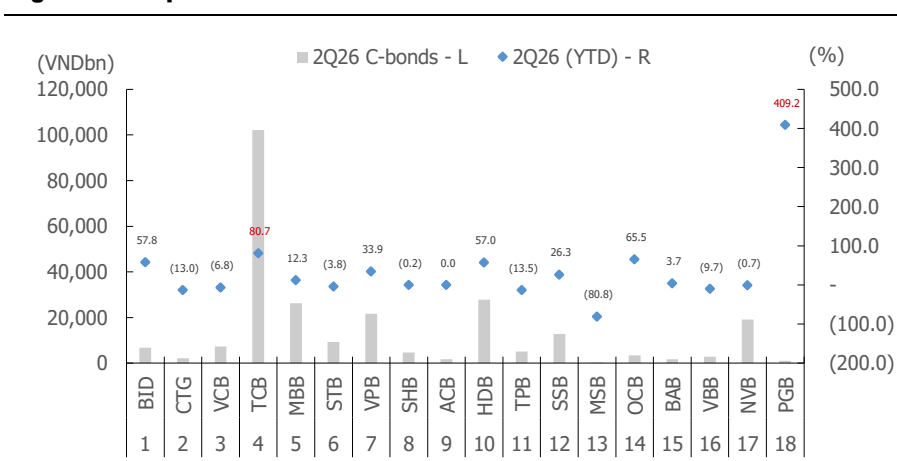
Figure 5. Higher credit growth is concentrated in a few banks



Source: FiinproX, KIS Research

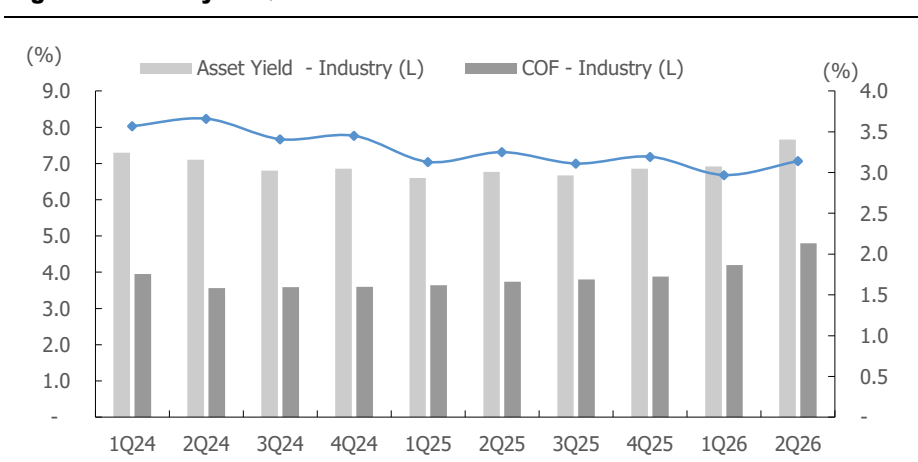
Additionally, 9 out of 18 reporting banks expanded their corporate bond holdings.

Figure 6. Corporate bonds



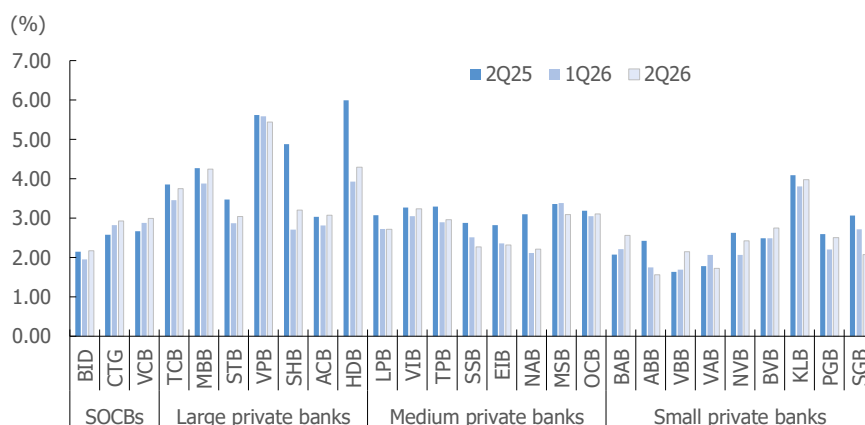
Source: FiinproX, KIS Research

Figure 7. Industry's 2Q26 NIM

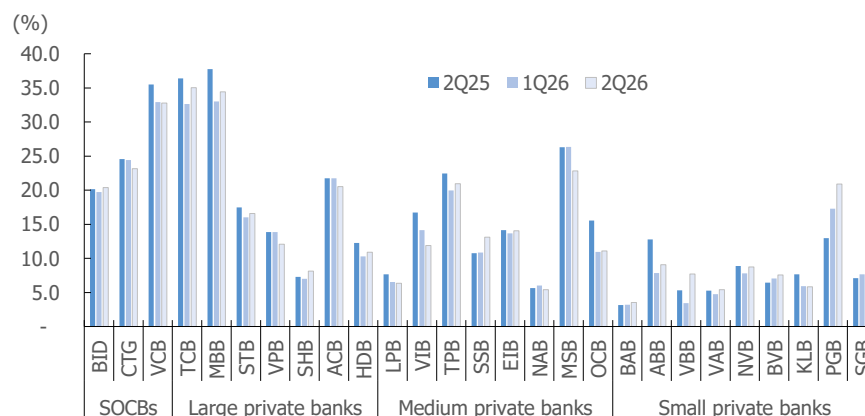


Source: FiinproX, KIS Research

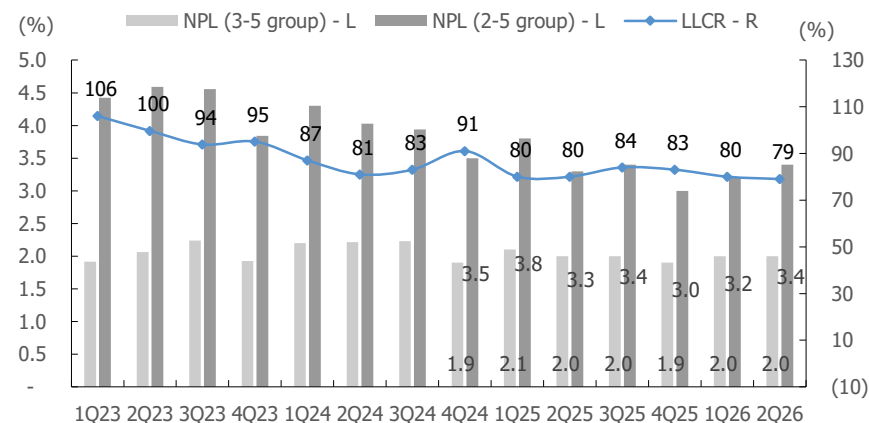
Industry-wide Net Interest Margin (NIM) improved on a quarter-on-quarter (QoQ) basis in 2Q26

Figure 8. The industry's 2Q26 NIM

Source: FiinproX, KIS Research

Figure 9. CASA ratios

Source: FiinproX, KIS Research

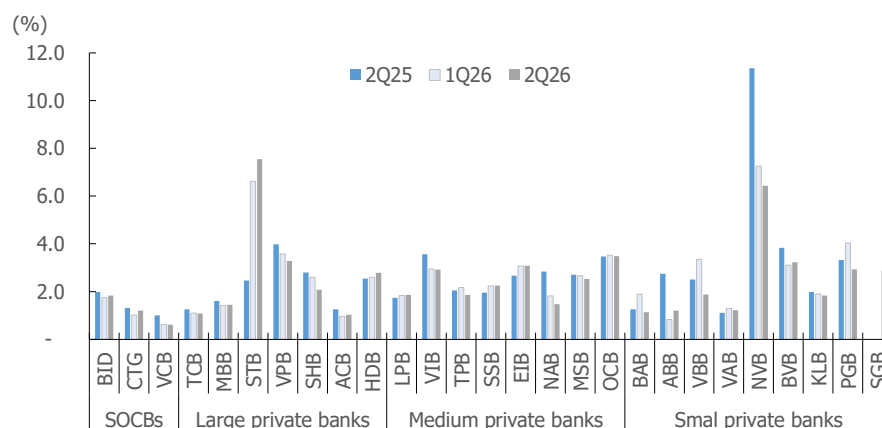
Figure 10. Controlled non-performing loans (27 banks)

Source: FiinproX, KIS Research. Note: current loan: group 1, Special mentioned loan: group 2, Substandard loan: group 3, doubtful loan: group 4, estimated loss loan: group 5.

Figure 11. NPL (3-5 group)/ total loans

Industry leaders maintaining the lowest NPL ratios included VCB, ACB, TCB, and BAB.

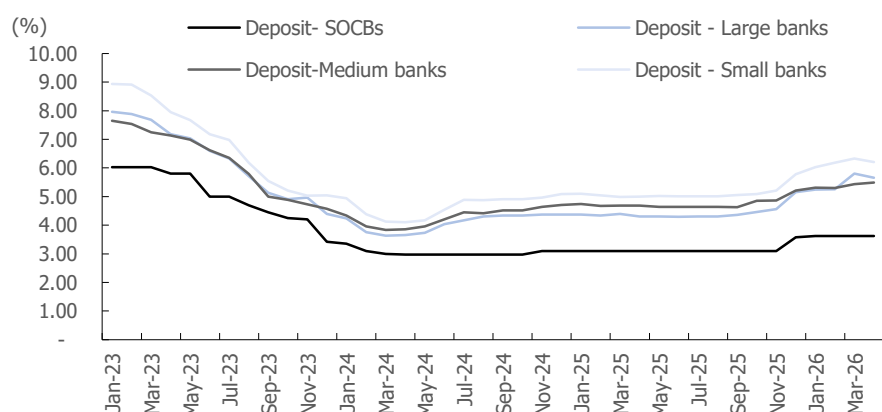
20 out of 27 banks recorded YoY decreases in their NPL ratios.



Source: FiiiproX, KIS Research, Note: current loan: group 1, Special mentioned loan: group 2, Substandard loan: group 3, doubtful loan: group 4, estimated loss loan: group 5.

Figure 12. Deposit rates (12 months)

Deposit rates experienced a slight upward trend across the industry.



Source: Banks, SBV, KIS Research

■ **Guide to KIS Vietnam Securities Corp. stock ratings based on 12-month forward performance**

- BUY: Expected total return will be 15% or more
- Hold: Expected total return will be between -5% and 15%
- Sell: Expected total return will be -5% or less
- KIS Vietnam Securities Corp. does not offer target prices for stocks with Hold or Sell ratings.

■ **Guide to KIS Vietnam Securities Corp. sector ratings for the next 12 months**

- Overweight: Recommend increasing the sector's weighting in the portfolio compared to its respective weighting in the VNIndex based on market capitalization.
- Neutral: Recommend maintaining the sector's weighting in the portfolio in line with its respective weighting in the VNIndex based on market capitalization.
- Underweight: Recommend reducing the sector's weighting in the portfolio compared to its respective weighting in the VNIndex based on market capitalization.

■ **Analyst Certification**

I/We, as the research analyst/analysts who prepared this report, do hereby certify that the views expressed in this research report accurately reflect my/our personal views about the subject securities and issuers discussed in this report. I/We do hereby also certify that no part of my/our compensation was, is, or will be directly or indirectly related to the specific recommendations or views contained in this research report.

■ **Important compliance notice**

As of the end of the month immediately preceding the date of publication of the research report or the public appearance (or the end of the second most recent month if the publication date is less than 10 calendar days after the end of the most recent month), KIS Vietnam Securities Corp. or its affiliates does not own 1% or more of any class of common equity securities of the companies mentioned in this report.

There is no actual, material conflict of interest of the research analyst or KIS Vietnam Securities Corp. or its affiliates known at the time of publication of the research report or at the time of the public appearance.

KIS Vietnam Securities Corp. or its affiliates has not managed or co-managed a public offering of securities for the companies mentioned in this report in the past 12 months;

KIS Vietnam Securities Corp. or its affiliates has not received compensation for investment banking services from the companies mentioned in this report in the past 12 months; KIS Vietnam Securities Corp. or its affiliates does not expect to receive or intend to seek compensation for investment banking services from the companies mentioned in this report in the next 3 months.

KIS Vietnam Securities Corp. or its affiliates was not making a market in securities of the companies mentioned in this report at the time that the research report was published.

KIS Vietnam Securities Corp. does not own over 1% of shares of the companies mentioned in this report as of 20 Jul 2020.

KIS Vietnam Securities Corp. has not provided this report to various third parties.

Neither the analyst/analysts who prepared this report nor their associates own any shares of the company/companies mentioned in this report as of 19 May 2023.

KIS Vietnam Securities Corp. has not issued CW with underlying stocks and is not the liquidity provider.

Prepared by: KIS RESEARCH research

Global Disclaimer

■ General

This research report and marketing materials for Vietnamese securities are originally prepared and issued by the Research Center of KIS Vietnam Securities Corp., an organization licensed with the State Securities Commission of Vietnam. The analyst(s) who participated in preparing and issuing this research report and marketing materials is/are licensed and regulated by the State Securities Commission of Vietnam in Vietnam only. This report and marketing materials are copyrighted and may not be copied, redistributed, forwarded or altered in any way without the consent of KIS Vietnam Securities Corp..

This research report and marketing materials are for information purposes only. They are not and should not be construed as an offer or solicitation of an offer to purchase or sell any securities or other financial instruments or to participate in any trading strategy. This research report and marketing materials do not provide individually tailored investment advice. This research report and marketing materials do not take into account individual investor circumstances, objectives or needs, and are not intended as recommendations of particular securities, financial instruments or strategies to any particular investor. The securities and other financial instruments discussed in this research report and marketing materials may not be suitable for all investors. The recipient of this research report and marketing materials must make their own independent decisions regarding any securities or financial instruments mentioned herein and investors should seek the advice of a financial adviser. KIS Vietnam Securities Corp. does not undertake that investors will obtain any profits, nor will it share with investors any investment profits. KIS Vietnam Securities Corp., its affiliates, or their affiliates and directors, officers, employees or agents of each of them disclaim any and all responsibility or liability whatsoever for any loss (director consequential) or damage arising out of the use of all or any part of this report or its contents or otherwise arising in connection therewith. Information and opinions contained herein are subject to change without notice and may differ or be contrary to opinions expressed by other business areas or KIS Vietnam Securities Corp. The final investment decision is based on the client's judgment, and this research report and marketing materials cannot be used as evidence in any legal dispute related to investment decisions.

■ Country-specific disclaimer

United States: This report is distributed in the U.S. by Korea Investment & Securities America, Inc., a member of FINRA/SIPC, and is only intended for major U.S. institutional investors as defined in Rule 15a-6(a)(2) under the U.S. Securities Exchange Act of 1934. All U.S. persons that receive this document by their acceptance thereof represent and warrant that they are a major U.S. institutional investor and have not received this report under any express or implied understanding that they will direct commission income to Korea Investment & Securities, Co., Ltd. or its affiliates. Pursuant to Rule 15a-6(a)(3), any U.S. recipient of this document wishing to effect a transaction in any securities discussed herein should contact and place orders with Korea Investment & Securities America, Inc., which accepts responsibility for the contents of this report in the U.S. The securities described in this report may not have been registered under the U.S. Securities Act of 1933, as amended, and, in such case, may not be offered or sold in the U.S. or to U.S. person absent registration or an applicable exemption from the registration requirement.

United Kingdom: This report is not an invitation nor is it intended to be an inducement to engage in investment activity for the purpose of section 21 of the Financial Services and Markets Act 2000 of the United Kingdom ("FSMA"). To the extent that this report does constitute such an invitation or inducement, it is directed only at (i) persons who are investment professionals within the meaning of Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (as amended) of the United Kingdom (the "Financial Promotion Order"); (ii) persons who fall within Articles 49(2)(a) to (d) ("high net worth companies, unincorporated associations etc.") of the Financial Promotion Order; and (iii) any other persons to whom this report can, for the purposes of section 21 of FSMA, otherwise lawfully be made (all such persons together being referred to as "relevant persons"). Any investment or investment activity to which this report relates is available only to relevant persons and will be engaged in only with relevant persons. Persons who are not relevant persons must not act or rely on this report.

Hong Kong: This research report and marketing materials may be distributed in Hong Kong to institutional clients by Korea Investment & Securities Asia Limited (KISA), a Hong Kong representative subsidiary of Korea Investment & Securities Co., Ltd., and may not otherwise be distributed to any other party. KISA provides equity sales service to institutional clients in Hong Kong for Korean securities under its sole discretion, and is thus solely responsible for provision of the aforementioned equity selling activities in Hong Kong. All requests by and correspondence with Hong Kong investors involving securities discussed in this report and marketing materials must be effected through KISA, which is registered with The Securities & Futures Commission (SFC) of Hong Kong. Korea Investment & Securities Co., Ltd. is not a registered financial institution under Hong Kong's SFC.

Singapore: This report is provided pursuant to the financial advisory licensing exemption under Regulation 27(1)(e) of the Financial Advisers Regulation of Singapore and accordingly may only be provided to persons in Singapore who are "institutional investors" as defined in Section 4A of the Securities and Futures Act, Chapter 289 of Singapore. This report is intended only for the person to whom Korea Investment & Securities Co., Ltd. has provided this report and such person may not send, forward or transmit in any way this report or any copy of this report to any other person. Please contact Korea Investment & Securities Singapore Pte Ltd in respect of any matters arising from, or in connection with, the analysis or report (Contact Number: 65 6501 5600).

Copyright © 2020 KIS Vietnam Securities Corp. All rights reserved. No part of this report may be reproduced or distributed in any manner without permission of KIS Vietnam Securities Corp.