

# Xin Chao Vietnam

## Market movements

|                      | 19 Jun   | 1D    | 1M    | 3M   | YTD   |
|----------------------|----------|-------|-------|------|-------|
| VNIndex (pt, % chg.) | 1,824.5  | (0.3) | (2.8) | 10.7 | 2.2   |
| Turnover (VND bn)    | 18,849.8 |       |       |      |       |
| VN30 (pt, % chg.)    | 1,963.6  | (0.2) | (2.4) | 9.2  | (3.3) |

## Major indicators

|                               | 19 Jun      | 1D     | 1M      | 3M      | YTD    |
|-------------------------------|-------------|--------|---------|---------|--------|
| 1-yr gov't bonds (% bp chg.)  | 3.65        | 0.00   | 3.09    | 6.68    | 20.74  |
| 3-yr gov't bonds (% bp chg.)  | 3.86        | 0.00   | 2.94    | 7.08    | 24.48  |
| USD/VND (% chg.)              | 26,320      | (0.01) | 0.14    | 0.06    | (0.09) |
| JPY/VND (% chg.)              | 163         | 0.15   | 1.58    | 1.24    | 2.99   |
| EUR/VND (% chg.)              | 30,185      | 0.00   | 1.31    | 0.15    | 2.23   |
| CNY/VND (% chg.)              | 3,889       | 0.01   | (0.30)  | (2.01)  | (3.24) |
|                               | Prev. close | 1D     | 1M      | 3M      | YTD    |
| 10-yr US Treasury (% bp chg.) | 4.5         | 0.53   | (1.77)  | 2.22    | 7.44   |
| WTI (USD/bbl, % chg.)         | 77.6        | 2.25   | (19.71) | (21.04) | 35.07  |
| Gold (USD/oz, % chg.)         | 4,206       | 1.22   | (6.72)  | (1.47)  | (2.33) |

## Domestic institutions net buy / sell

| Net buy | (VND bn) | Net sell | (VND bn) |
|---------|----------|----------|----------|
| VHM     | 250.3    | STB      | (79.9)   |
| FPT     | 189.2    | HDB      | (54.0)   |
| VIC     | 172.5    | MSB      | (41.1)   |
| VPB     | 80.3     | HPG      | (38.7)   |
| KDC     | 43.8     | MWG      | (38.5)   |

## Foreign net buy / sell

| Net buy | (VND bn) | Net sell | (VND bn) |
|---------|----------|----------|----------|
| VPL     | 205.0    | VHM      | (817.7)  |
| VCK     | 176.0    | FPT      | (481.7)  |
| MSB     | 89.4     | STB      | (180.7)  |
| VIC     | 66.3     | TCB      | (128.5)  |
| TCX     | 55.5     | VPB      | (65.9)   |

## Daily performance by sector

| Top five sectors       | % chg. | Bottom five sectors | % chg. |
|------------------------|--------|---------------------|--------|
| Insurance              | 1.59   | Software & Services | (1.83) |
| Telecommunication      | 0.61   | Others              | (1.33) |
| F&B                    | 0.23   | Automobiles         | (1.03) |
| Real Estate            | 0.00   | Health Care         | (0.91) |
| Diversified Financials | (0.02) | Energy              | (0.90) |

## WHAT'S NEW TODAY

### Market commentary & News

- **Market commentary:** Low liquidity

### Macro & Strategy

- **Chart of the day:** Awaiting confirmation signals

### Event Calendar

## Total earning estimate of VN30 components

|      | Revenue<br>(VND tn) | NI<br>(VND tn) | EPS<br>growth<br>(% yoy) | PE<br>(x) | PB<br>(x) | PS<br>(x) | ROE<br>(%) |
|------|---------------------|----------------|--------------------------|-----------|-----------|-----------|------------|
| 2022 | 2,015               | 277            | 116.6                    | 9.8       | 1.6       | 1.4       | 18.4       |
| 2023 | 2,272               | 277            | 102.0                    | 11.7      | 1.6       | 1.3       | 14.3       |
| 2024 | 1,644               | 334            | 123.1                    | 11.7      | 1.6       | 1.5       | 14.8       |
| 2025 | 1,673               | 476            | 185.1                    | 10.5      | 1.7       | 1.7       | 16.4       |

## Vietnam indicators

|                         | 3Q24   | 4Q24   | 1Q25   | 2Q25   | 3Q25   | 4Q25   | 1Q26   |
|-------------------------|--------|--------|--------|--------|--------|--------|--------|
| Real GDP Growth (% yoy) | 7.4    | 7.6    | 7.1    | 8.0    | 8.2    | 8.5    | 7.8    |
| Trade balance (USD bn)  | 8.9    | 4.0    | 3.2    | 4.4    | 8.9    | 3.2    | (3.6)  |
| CPI (% yoy, avg.)       | 3.5    | 2.9    | 3.2    | 3.3    | 3.3    | 3.4    | 3.5    |
| Credit growth (%)       | 16.1   | 13.8   | 16.3   | 17.5   | 13.4   | 17.9   | 15.9   |
| USD/VND (avg.)          | 24,093 | 25,386 | 25,565 | 26,121 | 26,424 | 26,296 | 26,342 |
| US GDP (% yoy)          | 2.8    | 2.5    | (0.3)  | 2.2    | 3.0    | 2.6    | 2.0    |
| China GDP (% yoy)       | 4.6    | 4.8    | 5.4    | 5.2    | 4.8    | 4.5    | 5.0    |

Sources: Bloomberg, KIS Research

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## Market commentary & News

### Market commentary

#### Low liquidity

The market showed mixed performance as it opened on a positive note, but increasing selling pressure across multiple sectors gradually eroded gains and pushed the indices back into negative territory.

At the close, the VNIndex fell 0.32% to 1,824 points, while the VN30Index declined 0.19% to 1,963 points.

Foreign were net selling, with more than VND1,164bn, focusing on VHM, FPT, and STB with net values of VND817bn, VND481bn, and VND180bn, respectively. In contrast, they focused net buying on VPL, VCK, and MSB with net values of VND204bn, VND176bn, and VND89bn, respectively.

The Banking sector declined, including BID (-2.22%), VPB (-1.89%), VIB (-1.23%), SHB (-1.08%), MBB (-0.99%), ACB (-0.89%), TCB (-0.80%), and CTG (-0.59%).

The Brokerage sector also posted weak performance, with VIX (-1.41%), SSI (-1.27%), VND (-0.84%), HCM (-0.70%), and VPX (-0.54%).

The Real Estate sector closed lower, led by NVL (-3.01%), VRE (-2.49%), BCM (-1.48%), KBC (-1.48%), and PDR (-0.66%).

In addition, capital flowed out of several large-cap stocks, including BSR (-1.33%), GVR (-1.27%), PLX (-0.90%), MWG (-0.89%), GAS (-0.73%), VNM (-0.34%), HPG (-0.21%), FPT (-0.14%), MSN (-0.14%), and SAB (-0.10%).

The market ended lower as liquidity declined significantly amid ETF portfolio rebalancing activities. This development suggests that investors remain cautious, implying that the market may continue to trade within a volatile and range-bound pattern in the short term until clearer signals regarding the next trend emerge.

## Macro & Strategy

### Chart of the days

#### Awaiting confirmation signals

##### ► Market performance

After four consecutive weeks of correction, the market reversed and grew again. However, this momentum came mainly from a few large-cap stocks such as VIC and VHM.

##### ► Chart: Awaiting confirmation signals

The long-term uptrend faces a challenge, as the VN-Index repeatedly crosses the 50-period and 100-period moving averages. This is a negative technical signal that suggests investor sentiment has turned cautious.

However, last week the index produced a positive signal with a mid-week breakout session. This signal followed a two-week accumulation phase, which points to a possible reversal. Notably, the index moved above the 10-period moving average.

Because these signals lack consistency, further confirmation is needed to determine whether the next trend will be upward or downward. This week, the 1,750-point zone should serve as strong short-term support, while the 1,800–1,850 point zone should serve as strong resistance.

→ The signals remain inconsistent. Although the breakout session points to a possible reversal of the short-term downtrend, investors should wait for additional confirmation signals before reopening new positions.

##### ► Technical strategy: Prepare to open new positions

In this situation, investors should observe the market carefully and wait for confirmation signals before reopening new positions.

## Event Calendar

### ► Event calendar

| Ex-right date | Exercise day | Ticker | Exchange | Right                         | Rate    | Value (VND bn) |
|---------------|--------------|--------|----------|-------------------------------|---------|----------------|
| 22/06/2026    | 29/06/2026   | CCP    | UPCoM    | Cash Dividend (VND1000/share) | 10.00%  | 1,000          |
| 22/06/2026    | 29/06/2026   | VCS    | HNX      | Cash Dividend (VND2000/share) | 20.00%  | 2,000          |
| 22/06/2026    | 23/07/2026   | TCW    | UPCoM    | Cash Dividend (VND2300/share) | 23.00%  | 2,300          |
| 22/06/2026    | 25/07/2026   | NAB    | HOSE     | Extraordinary General Meeting |         |                |
| 22/06/2026    | 15/07/2026   | BBM    | UPCoM    | Cash Dividend (VND300/share)  | 3.00%   | 300            |
| 22/06/2026    | 21/07/2026   | BBM    | UPCoM    | Extraordinary General Meeting |         |                |
| 22/06/2026    |              | HTC    | HNX      | Extraordinary General Meeting |         |                |
| 22/06/2026    |              | DST    | HNX      | Extraordinary General Meeting |         |                |
| 22/06/2026    | 22/06/2026   | DTD    | HNX      | Share Issue                   | 10.00%  |                |
| 22/06/2026    | 15/07/2026   | DTD    | HNX      | Cash Dividend (VND500/share)  | 5.00%   | 500            |
| 23/06/2026    | 24/07/2026   | QNP    | HOSE     | Cash Dividend (VND1400/share) | 14.00%  | 1,400          |
| 23/06/2026    | 23/06/2026   | LHC    | HNX      | Share Issue                   | 100.00% |                |
| 23/06/2026    | 23/06/2026   | LBE    | HNX      | Share Issue                   | 55.00%  |                |
| 23/06/2026    | 30/06/2026   | LBE    | HNX      | Cash Dividend (VND2300/share) | 23.00%  | 2,300          |
| 23/06/2026    | 23/06/2026   | VIT    | HNX      | Share Issue                   | 11.00%  |                |
| 23/06/2026    | 23/06/2026   | VIT    | HNX      | Share Issue                   | 5.00%   |                |
| 23/06/2026    | 28/07/2026   | BSD    | UPCoM    | Cash Dividend (VND700/share)  | 7.00%   | 700            |
| 23/06/2026    | 24/07/2026   | VBG    | UPCoM    | Cash Dividend (VND150/share)  | 1.50%   | 150            |
| 23/06/2026    | 24/07/2026   | EIB    | HOSE     | Extraordinary General Meeting |         |                |
| 24/06/2026    | 24/06/2026   | RCL    | HNX      | Share Issue                   | 2.00%   |                |
| 24/06/2026    | 24/06/2026   | CSC    | HNX      | Share Issue                   | 10.00%  |                |
| 24/06/2026    | 16/07/2026   | ARM    | HNX      | Cash Dividend (VND1000/share) | 10.00%  | 1,000          |
| 24/06/2026    | 24/06/2026   | CCA    | UPCoM    | Share Issue                   | 38.50%  |                |
| 24/06/2026    | 27/07/2026   | BNW    | UPCoM    | Cash Dividend (VND100/share)  | 1.00%   | 100            |
| 24/06/2026    |              | PC1    | HOSE     | Extraordinary General Meeting |         |                |
| 24/06/2026    | 17/07/2026   | CH5    | UPCoM    | Cash Dividend (VND1100/share) | 11.00%  | 1,100          |
| 24/06/2026    |              | SDK    | UPCoM    | Extraordinary General Meeting |         |                |
| 24/06/2026    | 27/07/2026   | BIO    | UPCoM    | Cash Dividend (VND1100/share) | 11.00%  | 1,100          |
| 24/06/2026    |              | BMK    | UPCoM    | Annual General Meeting        |         |                |
| 25/06/2026    |              | SBG    | HOSE     | Record date for ballot        |         |                |
| 25/06/2026    | 10/07/2026   | SSH    | UPCoM    | Cash Dividend (VND650/share)  | 6.50%   | 650            |
| 25/06/2026    | 25/06/2026   | EVG    | HOSE     | Share Issue                   | 5.00%   |                |
| 25/06/2026    | 25/06/2026   | BAB    | HNX      | Share Issue                   | 7.50%   |                |
| 25/06/2026    | 27/07/2026   | TTN    | UPCoM    | Cash Dividend (VND1000/share) | 10.00%  | 1,000          |
| 25/06/2026    | 10/07/2026   | DDV    | UPCoM    | Cash Dividend (VND1700/share) | 17.00%  | 1,700          |
| 25/06/2026    | 28/07/2026   | TCD    | HOSE     | Annual General Meeting        |         |                |
| 26/06/2026    |              | UTT    | UPCoM    | Extraordinary General Meeting |         |                |
| 26/06/2026    | 26/06/2026   | VBB    | UPCoM    | Share Issue                   | 10.00%  |                |
| 26/06/2026    | 17/07/2026   | VNM    | HOSE     | Cash Dividend (VND1850/share) | 18.50%  | 1,850          |
| 26/06/2026    | 26/06/2026   | DC1    | UPCoM    | Share Issue                   | 35.00%  |                |
| 26/06/2026    | 24/07/2026   | SBT    | HOSE     | Extraordinary General Meeting |         |                |
| 26/06/2026    |              | SCD    | UPCoM    | Record date for ballot        |         |                |
| 26/06/2026    | 28/07/2026   | CRV    | HOSE     | Annual General Meeting        |         |                |

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- Overweight: Recommend increasing the sector's weighting in the portfolio compared to its respective weighting in the VNIndex based on market capitalization.
- Neutral: Recommend maintaining the sector's weighting in the portfolio in line with its respective weighting in the VNIndex based on market capitalization.
- Underweight: Recommend reducing the sector's weighting in the portfolio compared to its respective weighting in the VNIndex based on market capitalization.

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