

# Xin Chao Vietnam

## Market movements

|                      | 14 Aug   | 1D    | 1M    | 3M     | YTD   |
|----------------------|----------|-------|-------|--------|-------|
| VNIndex (pt, % chg.) | 1,729.1  | (2.1) | (3.3) | (10.0) | (3.1) |
| Turnover (VND bn)    | 19,416.9 |       |       |        |       |
| VN30 (pt, % chg.)    | 1,876.8  | (1.7) | (2.8) | (8.5)  | (7.6) |

## Major indicators

|                               | 14 Aug      | 1D     | 1M     | 3M      | YTD    |
|-------------------------------|-------------|--------|--------|---------|--------|
| 1-yr gov't bonds (% bp chg.)  | 3.81        | (0.11) | 2.15   | 7.59    | 26.25  |
| 3-yr gov't bonds (% bp chg.)  | 3.96        | 0.02   | 1.43   | 5.73    | 27.55  |
| USD/VND (% chg.)              | 26,141      | 0.01   | 0.57   | 0.83    | 0.59   |
| JPY/VND (% chg.)              | 164         | (0.12) | (1.49) | 0.94    | 2.17   |
| EUR/VND (% chg.)              | 30,269      | (0.08) | (0.66) | 1.24    | 1.94   |
| CNY/VND (% chg.)              | 3,876       | (0.30) | (0.12) | 0.17    | (2.93) |
|                               | Prev. close | 1D     | 1M     | 3M      | YTD    |
| 10-yr US Treasury (% bp chg.) | 4.7         | (0.25) | 2.92   | 1.89    | 12.32  |
| WTI (USD/bbl, % chg.)         | 82.2        | (0.21) | (0.32) | (22.00) | 43.21  |
| Gold (USD/oz, % chg.)         | 4,395       | 0.43   | 9.40   | (3.20)  | 2.05   |

## Domestic institutions net buy / sell

| Net buy | (VND bn) | Net sell | (VND bn) |
|---------|----------|----------|----------|
| VIC     | 65.3     | VIX      | (79.1)   |
| LPB     | 56.2     | MSN      | (49.9)   |
| SSI     | 49.0     | VJC      | (47.4)   |
| MWG     | 45.2     | FPT      | (34.1)   |
| HDB     | 37.2     | VNM      | (33.7)   |

## Foreign net buy / sell

| Net buy | (VND bn) | Net sell | (VND bn) |
|---------|----------|----------|----------|
| TCB     | 90.5     | VIC      | (480.3)  |
| GEX     | 62.2     | VHM      | (184.6)  |
| PNJ     | 43.9     | SHB      | (99.8)   |
| LPB     | 36.9     | MSN      | (76.8)   |
| VNM     | 35.6     | VCB      | (53.3)   |

## Daily performance by sector

| Top five sectors   | % chg. | Bottom five sectors   | % chg. |
|--------------------|--------|-----------------------|--------|
| Consumer Services  | 1.34   | Real Estate           | (3.61) |
| Automobiles        | (0.47) | Energy                | (3.23) |
| Household Products | (0.63) | Commercial Services   | (2.87) |
| Materials          | (0.66) | Media & Entertainment | (2.50) |
| Insurance          | (1.00) | Others                | (1.95) |

## WHAT'S NEW TODAY

### Market commentary & News

- **Market commentary:** Stepping back

### Macro & Strategy

- **Chart of the day:** A negative signal?

### Event Calendar

## Total earning estimate of VN30 components

|      | Revenue<br>(VND tn) | NI<br>(VND tn) | EPS<br>growth<br>(% yoy) | PE<br>(x) | PB<br>(x) | PS<br>(x) | ROE<br>(%) |
|------|---------------------|----------------|--------------------------|-----------|-----------|-----------|------------|
| 2023 | 2,156               | 284            | 102.0                    | 11.7      | 1.6       | 1.3       | 14.3       |
| 2024 | 2,230               | 336            | 123.1                    | 11.7      | 1.6       | 1.5       | 14.8       |
| 2025 | 1,425               | 401            | 129.6                    | 17.4      | 2.4       | 2.0       | 15.5       |
| 2026 | 1,888               | 505            | 173.1                    | 10.8      | 1.8       | 1.7       | 17.2       |

## Vietnam indicators

|                         | 4Q24   | 1Q25   | 2Q25   | 3Q25   | 4Q25   | 1Q26   | 2Q26   |
|-------------------------|--------|--------|--------|--------|--------|--------|--------|
| Real GDP Growth (% yoy) | 7.6    | 7.0    | 8.2    | 8.3    | 8.5    | 7.9    | 8.4    |
| Trade balance (USD bn)  | 4.0    | 3.2    | 4.4    | 8.9    | 3.2    | (3.6)  | (3.6)  |
| CPI (% yoy, avg.)       | 2.9    | 3.2    | 3.3    | 3.3    | 3.4    | 3.5    | 5.3    |
| Credit growth (%)       | 13.8   | 16.3   | 17.5   | 13.4   | 17.9   | 15.9   | 16.4   |
| USD/VND (avg.)          | 25,386 | 25,565 | 26,121 | 26,424 | 26,296 | 26,342 | 26,312 |
| US GDP (% yoy)          | 2.5    | (0.3)  | 2.2    | 3.0    | 2.6    | 2.0    | 2.0    |
| China GDP (% yoy)       | 4.8    | 5.4    | 5.2    | 4.8    | 4.5    | 5.0    | 4.3    |

Sources: Bloomberg, KIS Research

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## Market commentary & News

### Market commentary

#### Stepping back

The market continued to show negative performance, recording two consecutive sessions of sharp declines. Notably, all 19/19 sectors declined, reflecting broad-based market weakness and growing investor caution.

At the close, the VNIndex decreased to 2.07% to close at 1,729 pts. Meanwhile, the VN30Index decreased to 1.70% to close at 1,876 pts.

Foreign were net selling, with more than VND878bn, focusing on VIC, VHM, and SHB with net values of VND480bn, VND184bn, and VND99bn, respectively. In contrast, they focused net buying on TCB, GEX, and PNJ with net values of VND90bn, VND62bn, and VND43bn, respectively.

Banking stocks declined, including LPB (-2.60%), CTG (-2.18%), VCB (-1.68%), BID (-1.54%), STB (-1.09%), VIB (-1.03%), SSB (-0.99%), VPB (-0.99%), HDB (-0.94%), MBB (-0.74%), SHB (-0.42%), and ACB (-0.23%).

Real Estate stocks closed lower, led by BCM (-5.38%), VHM (-5.01%), VIC (-3.61%), VRE (-2.64%), KBC (-2.218%), and NVL (-1.12%).

Securities stocks delivered weak returns, including VIX (-3.24%), VPX (-2.57%), TCX (-2.13%), SSI (-2.00%), HCM (-1.95%), and VND (-1.81%).

Meanwhile, selling pressure also weighed on large-cap stocks such as GVR (-4.44%), BSR (-4.34%), VPL (-3.25%), GAS (-2.44%), HPG (-2.07%), MSN (-1.92%), MWG (-1.63%), VJC (-1.36%), FPT (-1.30%), SAB (-1.20%), and MCH (-0.07%).

The market recorded a sharp decline alongside higher liquidity, indicating that selling pressure remains dominant. In addition, the index's break below the 10- and 20-period moving averages has weakened the short-term trend, signaling an increasing risk of further correction.

## Macro & Strategy

### Chart of the day

#### A negative signal?

##### ► Market performance

After two consecutive weeks of gains, the market turned negative with a week of sharp correction as selling pressure emerged across large-cap stocks.

##### ► Chart: A negative signal?

The short-term downtrend may resume as the VNIndex corrected sharply in the final two sessions of the week. Liquidity increased and the index recorded its first close below the 10-period moving average.

In addition, the index closed below key moving averages including the 10-, 20-, 50-, and 100-period lines. This serves as a warning signal for a short-term corrective trend.

However, further signals remain necessary to confirm the upcoming trend, as the current signals still lack consistency.

This week, the 1,640–1,680 point range will act as strong support, coinciding with the Jul 2026 bottom. Meanwhile, the 1,800 point area will serve as strong resistance.

→ Although a negative signal has appeared, confirmation signals still warrant close attention given the market's sharp volatility last week. Investors should therefore observe carefully before making new decisions.

##### ► Technical strategy: Reduce exposure if necessary

In this situation, investors should monitor technical signals throughout this week. If the downtrend receives further confirmation, investors should bring their stock allocation back to a safe level and wait for a new reversal signal.

## Event Calendar

### ► Event calendar

| Ex-right date | Exercise day | Ticker | Exchange | Right                         | Rate   | Value<br>(VND bn) |
|---------------|--------------|--------|----------|-------------------------------|--------|-------------------|
| 17/08/2026    |              | NVB    | HNX      | Record date for ballot        |        |                   |
| 17/08/2026    | 28/08/2026   | KTL    | UPCoM    | Cash Dividend (VND700/share)  | 7.00%  | 700               |
| 17/08/2026    | 17/08/2026   | BID    | HOSE     | Share Issue                   | 6.84%  |                   |
| 17/08/2026    | 27/08/2026   | GMX    | HNX      | Cash Dividend (VND500/share)  | 5.00%  | 500               |
| 17/08/2026    | 17/08/2026   | CTI    | HOSE     | Share Issue                   | 10.00% |                   |
| 17/08/2026    |              | DGW    | HOSE     | Record date for ballot        |        |                   |
| 17/08/2026    | 18/09/2026   | THM    | UPCoM    | Extraordinary General Meeting |        |                   |
| 17/08/2026    | 17/09/2026   | MBS    | HNX      | Cash Dividend (VND1000/share) | 10.00% | 1,000             |
| 17/08/2026    | 04/09/2026   | SEB    | HNX      | Cash Dividend (VND1800/share) | 18.00% | 1,800             |
| 17/08/2026    | 25/08/2026   | SST    | UPCoM    | Cash Dividend (VND8016/share) | 80.16% | 8,016             |
| 17/08/2026    | 17/08/2026   | SSI    | HOSE     | Share Issue                   | 20.00% |                   |
| 17/08/2026    | 14/09/2026   | SSI    | HOSE     | Cash Dividend (VND1000/share) | 10.00% | 1,000             |
| 17/08/2026    | 18/09/2026   | TDW    | HOSE     | Extraordinary General Meeting |        |                   |
| 17/08/2026    | 15/09/2026   | TMW    | UPCoM    | Cash Dividend (VND2000/share) | 20.00% | 2,000             |
| 18/08/2026    | 27/08/2026   | QNS    | UPCoM    | Cash Dividend (VND1000/share) | 10.00% | 1,000             |
| 18/08/2026    | 18/08/2026   | HHP    | HOSE     | Share Issue                   | 6.50%  |                   |
| 18/08/2026    | 10/09/2026   | RAL    | HOSE     | Cash Dividend (VND2500/share) | 25.00% | 2,500             |
| 18/08/2026    |              | RTB    | UPCoM    | Record date for ballot        |        |                   |
| 18/08/2026    | 26/08/2026   | DMX    |          | Cash Dividend (VND4000/share) | 40.00% | 4,000             |
| 18/08/2026    | 18/09/2026   | VGT    | UPCoM    | Cash Dividend (VND300/share)  | 3.00%  | 300               |
| 18/08/2026    | 12/09/2026   | PSI    | HNX      | Extraordinary General Meeting |        |                   |
| 18/08/2026    | 18/09/2026   | TVD    | HNX      | Extraordinary General Meeting |        |                   |
| 18/08/2026    |              | FTS    | HOSE     | Record date for ballot        |        |                   |
| 18/08/2026    |              | CLW    | HOSE     | Extraordinary General Meeting |        |                   |
| 19/08/2026    | 23/09/2026   | ND2    | UPCoM    | Cash Dividend (VND3500/share) | 35.00% | 3,500             |
| 19/08/2026    | 22/09/2026   | LHG    | HOSE     | Cash Dividend (VND2100/share) | 21.00% | 2,100             |
| 19/08/2026    |              | TTL    | HNX      | Record date for ballot        |        |                   |
| 19/08/2026    | 19/08/2026   | NAG    | HNX      | Share Issue                   | 5.80%  |                   |
| 19/08/2026    | 04/09/2026   | NQN    | UPCoM    | Cash Dividend (VND450/share)  | 4.50%  | 450               |
| 19/08/2026    | 19/08/2026   | TVS    | HOSE     | Share Issue                   | 7.00%  |                   |
| 19/08/2026    | 11/09/2026   | DNA    | UPCoM    | Cash Dividend (VND1500/share) | 15.00% | 1,500             |
| 19/08/2026    | 30/11/2026   | BRR    | UPCoM    | Cash Dividend (VND800/share)  | 8.00%  | 800               |
| 19/08/2026    |              | DAG    | UPCoM    | Extraordinary General Meeting |        |                   |
| 19/08/2026    |              | MTH    | UPCoM    | Extraordinary General Meeting |        |                   |
| 19/08/2026    | 19/08/2026   | HCC    | HNX      | Share Issue                   | 10.00% |                   |
| 19/08/2026    | 16/10/2026   | HCC    | HNX      | Cash Dividend (VND3000/share) | 30.00% | 3,000             |
| 20/08/2026    | 08/09/2026   | HBH    | UPCoM    | Cash Dividend (VND260/share)  | 2.60%  | 260               |
| 20/08/2026    | 07/09/2026   | AST    | HOSE     | Record date for ballot        |        |                   |
| 20/08/2026    | 20/08/2026   | VIX    | HOSE     | Share Issue                   | 5.00%  |                   |
| 20/08/2026    | 28/08/2026   | THN    | UPCoM    | Cash Dividend (VND1335/share) | 13.35% | 1,335             |
| 20/08/2026    | 14/09/2026   | BTW    | HNX      | Cash Dividend (VND900/share)  | 9.00%  | 900               |
| 21/08/2026    | 21/08/2026   | IPA    | HNX      | Share Issue                   | 15.00% |                   |
| 21/08/2026    | 04/09/2026   | BRC    | HOSE     | Cash Dividend (VND1100/share) | 11.00% | 1,100             |
| 21/08/2026    |              | MSR    | UPCoM    | Record date for ballot        |        |                   |
| 21/08/2026    | 08/09/2026   | F88    |          | Record date for ballot        |        |                   |
| 21/08/2026    |              | CDC    | HOSE     | Record date for ballot        |        |                   |
| 21/08/2026    | 18/09/2026   | THU    | UPCoM    | Annual General Meeting        |        |                   |
| 21/08/2026    | 15/10/2026   | VDT    | UPCoM    | Cash Dividend (VND800/share)  | 8.00%  | 800               |
| 21/08/2026    |              | TAW    | UPCoM    | Record date for ballot        |        |                   |
| 21/08/2026    | 29/09/2026   | HAT    | HNX      | Cash Dividend (VND3000/share) | 30.00% | 3,000             |
| 21/08/2026    | 22/09/2026   | FT1    | UPCoM    | Cash Dividend (VND4407/share) | 44.07% | 4,407             |
| 21/08/2026    |              | TV6    | UPCoM    | Extraordinary General Meeting |        |                   |
| 21/08/2026    | 24/09/2026   | DRG    | UPCoM    | Extraordinary General Meeting |        |                   |

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- Underweight: Recommend reducing the sector's weighting in the portfolio compared to its respective weighting in the VNIndex based on market capitalization.

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