

# Xin Chao Vietnam

## Market movements

|                      | 21 Sep   | 1D    | 1M  | 3M    | YTD   |
|----------------------|----------|-------|-----|-------|-------|
| VNIndex (pt, % chg.) | 1,799.7  | (0.9) | 1.8 | (1.4) | 0.9   |
| Turnover (VND bn)    | 17,392.4 |       |     |       |       |
| VN30 (pt, % chg.)    | 1,953.3  | (0.6) | 1.3 | (0.5) | (3.8) |

## Major indicators

|                               | 21 Sep      | 1D     | 1M     | 3M     | YTD    |
|-------------------------------|-------------|--------|--------|--------|--------|
| 1-yr gov't bonds (% bp chg.)  | 3.73        | (1.97) | (3.06) | 2.16   | 23.35  |
| 3-yr gov't bonds (% bp chg.)  | 3.97        | (0.85) | (0.01) | 2.86   | 28.04  |
| USD/VND (% chg.)              | 26,019      | (0.00) | 0.37   | 1.15   | 1.06   |
| JPY/VND (% chg.)              | 165         | 0.25   | (0.70) | (1.63) | 1.47   |
| EUR/VND (% chg.)              | 29,866      | 0.05   | 2.10   | 0.90   | 3.32   |
| CNY/VND (% chg.)              | 3,886       | (0.02) | (0.03) | (0.05) | (3.17) |
|                               | Prev. close | 1D     | 1M     | 3M     | YTD    |
| 10-yr US Treasury (% bp chg.) | 5.0         | (0.78) | 4.72   | 11.32  | 18.96  |
| WTI (USD/bbl, % chg.)         | 98.4        | (1.86) | 13.06  | 28.50  | 71.42  |
| Gold (USD/oz, % chg.)         | 4,347       | (0.72) | (5.56) | 3.39   | 0.94   |

## Proprietary net buy / sell

| Net buy  | (VND bn) | Net sell | (VND bn) |
|----------|----------|----------|----------|
| VPB      | 181.5    | VHM      | (118.2)  |
| GEE      | 59.2     | HPG      | (78.8)   |
| FUEVFVND | 50.3     | TCB      | (76.5)   |
| VIC      | 38.6     | MCH      | (70.7)   |
| GEX      | 31.0     | MBB      | (62.3)   |

## Foreign net buy / sell

| Net buy | (VND bn) | Net sell | (VND bn) |
|---------|----------|----------|----------|
| MCH     | 106.7    | VHM      | (291.9)  |
| VPB     | 83.6     | VIC      | (115.3)  |
| CTG     | 53.7     | FPT      | (66.7)   |
| BSR     | 52.4     | SSI      | (55.6)   |
| MBB     | 50.9     | FUEVFVND | (52.3)   |

## Daily performance by sector

| Top five sectors    | % chg. | Bottom five sectors    | % chg. |
|---------------------|--------|------------------------|--------|
| Telecommunication   | 4.06   | Diversified Financials | (4.99) |
| Commercial Services | 2.54   | Real Estate            | (2.79) |
| Automobiles         | 1.92   | Financial Services     | (1.69) |
| Materials           | 1.61   | F&B                    | (1.07) |
| Pharmaceuticals     | 1.56   | Banks                  | (0.97) |

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## WHAT'S NEW TODAY

### Market commentary & News

- Market commentary:** Broad-based selling pressure

### Event Calendar

## Total earning estimate of VN30 components

|      | Revenue<br>(VND tn) | NI<br>(VND tn) | EPS growth<br>(% yoy) | PE<br>(x) | PB<br>(x) | PS<br>(x) | ROE<br>(%) |
|------|---------------------|----------------|-----------------------|-----------|-----------|-----------|------------|
| 2023 | 2,156               | 284            | 102.0                 | 11.7      | 1.6       | 1.3       | 14.3       |
| 2024 | 2,230               | 336            | 123.1                 | 11.7      | 1.6       | 1.5       | 14.8       |
| 2025 | 1,425               | 401            | 129.6                 | 17.4      | 2.4       | 2.0       | 15.5       |
| 2026 | 1,888               | 522            | 178.2                 | 11.0      | 1.9       | 1.8       | 17.2       |

Source: KIS Research, Bloomberg

## Vietnam indicators

|                         | 3Q24   | 4Q24   | 1Q25   | 2Q25   | 3Q25   | 4Q25   | 1Q26   |
|-------------------------|--------|--------|--------|--------|--------|--------|--------|
| Real GDP Growth (% yoy) | 7.4    | 7.6    | 7.1    | 8.0    | 8.2    | 8.5    | 7.8    |
| Trade balance (USD bn)  | 8.9    | 4.0    | 3.2    | 4.4    | 8.9    | 3.2    | (3.6)  |
| CPI (% yoy, avg.)       | 3.5    | 2.9    | 3.2    | 3.3    | 3.3    | 3.4    | 3.5    |
| Credit growth (%)       | 16.1   | 13.8   | 16.3   | 17.5   | 13.4   | 17.9   | 15.9   |
| USD/VND (avg.)          | 24,093 | 25,386 | 25,565 | 26,121 | 26,424 | 26,296 | 26,342 |
| US GDP (% yoy)          | 2.8    | 2.5    | (0.3)  | 2.2    | 3.0    | 2.6    | 2.2    |
| China GDP (% yoy)       | 4.6    | 4.8    | 5.4    | 5.2    | 4.8    | 4.5    | 5.0    |

Source: KIS Research, Bloomberg

## Market commentary & News

### Market commentary

#### Broad-based selling pressure

Although the market opened in positive territory, strong selling pressure gradually eroded the gains, pushing the market into negative territory by the close.

At the close, the VNIndex decreased to 0.88% to close at 1,799 pts. Meanwhile, the VN30Index decreased to 0.56% to close at 1,953 pts. Intraday trading volume and value reached 658 million shares/VND17,392bn, down 10%/9%, respectively, compared to the average of the last five sessions.

Foreign investors recorded net selling of more than VND664bn, mainly in VHM, VIC, and FPT, with net selling values of VND291bn, VND115bn, and VND66bn, respectively. Conversely, they focused their buying on MCH, VPB, and CTG, with values of VND106bn, VND83bn, and VND53bn, respectively.

Securities stocks underperformed, led by LPS (-3.80%), VCK (-3.03%), VIX (-2.66%), VCI (-2.42%), SSI (-2.34%), HCM (-1.96%), and TCX (-1.59%).

Real Estate stocks also declined, including VHM (-4.08%), VRE (-2.94%), VIC (-2.57%), NVL (-1.17%), and BCM (-1.12%).

Meanwhile, selling pressure weighed on large-cap stocks, including SSB (-6.85%), LPB (-3.96%), HPG (-2.09%), STB (-1.92%), VIB (-1.84%), SHB (-1.69%), VCB (-1.67%), VNM (-1.47%), MWG (-1.10%), MSN (-1.02%), and SAB (-1.02%).

In contrast, the Banking sector gained, led by VPB (+3.64%), CTG (+2.48%), ACB (+2.28%), TCB (+2.06%), MBB (+1.51%), BID (+1.26%), and HDB (+0.36%).

The market declined under selling pressure concentrated primarily among large-cap stocks. At the same time, trading liquidity weakened significantly, while the index fell below its key moving averages. This development pointed to rising downside risks and suggested that market sentiment remained relatively cautious.

## Event Calendar

### ► Event calendar

| Ex-right date | Exercise day | Ticker   | Exchange | Right                         | Rate   | Value (VND bn) |
|---------------|--------------|----------|----------|-------------------------------|--------|----------------|
| 22/09/2026    | 20/10/2026   | PHC      | HOSE     | Cash Dividend (VND500/share)  | 5.00%  | 500            |
| 22/09/2026    | 20/10/2026   | DRI      | UPCoM    | Cash Dividend (VND1000/share) | 10.00% | 1,000          |
| 22/09/2026    | 13/10/2026   | DRI      | UPCoM    | Record date for ballot        |        |                |
| 22/09/2026    | 15/10/2026   | HNA      | HOSE     | Record date for ballot        |        |                |
| 22/09/2026    | 20/11/2026   | GAS      | HOSE     | Cash Dividend (VND2500/share) | 25.00% | 2,500          |
| 22/09/2026    | 23/10/2026   | HC1      | UPCoM    | Cash Dividend (VND1000/share) | 10.00% | 1,000          |
| 22/09/2026    | 09/10/2026   | DWS      | UPCoM    | Cash Dividend (VND680/share)  | 6.80%  | 680            |
| 22/09/2026    | 26/10/2026   | AMS      | UPCoM    | Cash Dividend (VND300/share)  | 3.00%  | 300            |
| 22/09/2026    |              | ANI      |          | Record date for ballot        |        |                |
| 22/09/2026    | 12/10/2026   | LPT      | UPCoM    | Cash Dividend (VND1000/share) | 10.00% | 1,000          |
| 22/09/2026    |              | VDG      | UPCoM    | Cash Dividend (VND2000/share) |        |                |
| 22/09/2026    | 24/10/2026   | QNC      | UPCoM    | Cash Dividend (VND2000/share) |        |                |
| 23/09/2026    | 10/10/2026   | MSB      | HOSE     | Record date for ballot        |        |                |
| 23/09/2026    | 15/10/2026   | FUCTVGF4 | HOSE     | Cash Dividend (VND1000/share) | 10.00% | 1,000          |
| 23/09/2026    | 23/09/2026   | BVB      | UPCoM    | Extraordinary General Meeting | 50.00% |                |
| 23/09/2026    | 15/10/2026   | FUCTVGF5 | HOSE     | Cash Dividend (VND1000/share) | 10.00% | 1,000          |
| 23/09/2026    | 27/10/2026   | VNT      | HNX      | Cash Dividend (VND2000/share) |        |                |
| 23/09/2026    |              | VTD      | UPCoM    | Cash Dividend (VND2000/share) |        |                |
| 23/09/2026    | 05/10/2026   | CMP      | UPCoM    | Cash Dividend (VND162/share)  | 1.62%  | 162            |
| 24/09/2026    | 16/10/2026   | VPI      | HOSE     | Record date for ballot        |        |                |
| 24/09/2026    | 22/10/2026   | PTX      | HNX      | Cash Dividend (VND2000/share) |        |                |
| 24/09/2026    | 26/10/2026   | HTL      | HOSE     | Share Issue                   | 20.00% | 2,000          |
| 24/09/2026    | 24/09/2026   | VPB      | HOSE     | Extraordinary General Meeting | 26.04% |                |
| 24/09/2026    | 13/10/2026   | HWS      | UPCoM    | Record date for ballot        |        |                |
| 24/09/2026    | 26/10/2026   | BTD      | UPCoM    | Cash Dividend (VND1000/share) | 10.00% | 1,000          |

|            |            |     |       |                               |        |       |
|------------|------------|-----|-------|-------------------------------|--------|-------|
| 24/09/2026 | 20/10/2026 | E29 | UPCoM | Cash Dividend (VND500/share)  | 5.00%  | 500   |
| 24/09/2026 | 19/11/2026 | PGD | HOSE  | Cash Dividend (VND1000/share) | 10.00% | 1,000 |
| 25/09/2026 | 14/10/2026 | PDB | HNX   | Cash Dividend (VND1500/share) | 15.00% | 1,500 |
| 25/09/2026 | 28/10/2026 | V12 | HNX   | Cash Dividend (VND600/share)  | 6.00%  | 600   |
| 25/09/2026 |            | SVC | HOSE  | Record date for ballot        |        |       |
| 25/09/2026 | 25/09/2026 | TMS | HOSE  | Extraordinary General Meeting | 7.00%  |       |
| 25/09/2026 | 09/10/2026 | TMS | HOSE  | Cash Dividend (VND500/share)  | 5.00%  | 500   |
| 25/09/2026 | 23/10/2026 | GEE | HOSE  | Record date for ballot        |        |       |
| 25/09/2026 | 08/10/2026 | HD8 | UPCoM | Cash Dividend (VND150/share)  | 1.50%  | 150   |
| 25/09/2026 |            | SBR | UPCoM | Cash Dividend (VND2000/share) |        |       |
| 25/09/2026 | 02/11/2026 | SBT | HOSE  | Annual General Meeting        |        |       |
| 25/09/2026 |            | PVP | HOSE  | Cash Dividend (VND2000/share) |        |       |
| 25/09/2026 |            | CTI | HOSE  | Record date for ballot        |        |       |
| 25/09/2026 |            | EVS | HNX   | Cash Dividend (VND2000/share) |        |       |

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