Xin Chao Vietnam

Market movements

	12 Nov	1D	1M	3M	YTD
VNIndex (pt, % chg.)	1,746.9	0.2	1.5	(2.6)	(2.1)
Turnover (VND bn)	13,880.4				
VN30 (pt, % chg.)	1,855.3	(0.3)	(0.8)	(4.2)	(8.6)

Major indicators

	12 Nov	1D	1M	3M	YTD
1-yr gov't bonds (%, bp chg.)	3.82	(0.16)	(0.58)	1.33	26.50
3-yr gov't bonds (%, bp chg.)	4.02	(0.26)	0.05	1.61	29.42
USD/VND (% chg.)	25,649	(0.00)	1.03	1.80	2.52
JPY/VND (% chg.)	161	0.35	1.67	2.08	4.46
EUR/VND (% chg.)	28,454	0.39	1.83	5.93	8.45
CNY/VND (% chg.)	3,843	0.05	0.73	0.74	(2.09)
	Prev. close	1D	1M	3M	YTD
10-yr US Treasury (%, bp chg.)	5.0	(0.12)	(4.81)	6.25	19.65
WTI (USD/bbl, % chg.)	86.2	(0.44)	(8.10)	3.46	50.03
Gold (USD/oz, % chg.)	3,990	(1.52)	(4.50)	(9.59)	(7.36)

Proprietary net buy / sell

Net buy	(VND bn)	Net sell	(VND bn)
GMD	79.0	PLX	(2.1)
REE	49.6	CII	(1.5)
NLG	32.6	VIX	(1.3)
CTD	10.0	PAN	(0.7)
PVT	5.3	SBT	(0.2)

Foreign net buy / sell

Net buy	(VND bn)	Net sell	(VND bn)
VIC	138.8	FPT	(48.3)
POW	78.1	NVL	(39.2)
VHM	47.0	ACB	(35.4)
HDB	42.0	MBB	(29.2)
TPB	41.3	STB	(26.3)

Daily performance by sector

Top five sectors	% chg.	Bottom five sectors	% chg.
Transportation	1.40	Technology	(6.39)
Real Estate	1.06	Household Products	(1.69)
Materials	0.61	Others	(1.07)
Consumer Durables	0.52	Software & Services	(0.88)
Pharmaceuticals	0.31	Energy	(0.38)

WHAT'S NEW TODAY

Market commentary & News

- **Market commentary:** A new accumulation phase?

Event Calendar

Total earning estimate of VN30 components

	Revenue (VND tn)	NI (VND tn)	EPS growth (% yoy)	PE (x)	PB (x)	PS (x)	ROE (%)
2023	2,156	284	102.0	11.7	1.6	1.3	14.3
2024	2,230	336	123.1	11.7	1.6	1.5	14.8
2025	1,012	401	129.6	17.4	2.4	2.0	15.5
2026	1,675	544	191.8	9.6	1.6	1.5	16.3

Source: KIS Research, Bloomberg

Vietnam indicators

	1Q25	2Q25	3Q25	4Q25	1Q26	2Q26	3Q26
Real GDP Growth (% yoy)	7.0	8.2	8.3	8.5	7.9	8.4	10.0
Trade balance (USD bn)	3.2	4.4	8.9	3.2	(3.6)	(13.0)	(2.5)
CPI (% yoy, avg.)	3.2	3.3	3.3	3.4	3.5	5.3	4.8
Credit growth (%)	16.3	17.5	13.4	19.1	15.9	16.7	16.7
USD/VND (avg.)	25,565	26,121	26,424	26,296	26,342	26,312	25,968
US GDP (% yoy)	(0.3)	2.2	3.0	2.6	2.0	1.5	2.8
China GDP (% yoy)	5.4	5.2	4.8	4.5	5.0	4.3	4.5

Source: KIS Research, Bloomberg

Analysts who prepared this report are registered as research analysts in Vietnam but not in any other jurisdiction, including the U.S.
PLEASE SEE ANALYST CERTIFICATIONS AND GLOBAL DISCLAIMER AT THE END OF THIS REPORT.

Market commentary & News

Market commentary

A new accumulation phase?

The market turned negative as selling pressure returned, with declines spreading across most sectors. In particular, the Securities and Banking sectors faced notable downward pressure, with a large number of stocks closing lower, weighing on overall market performance.

At the close, the VNIndex down 0.70% to 1,734 points, while the VN30Index fell 0.85% to 1,839 points.

Foreign investors recorded net selling of more than VND905bn, mainly in FPT, KDH, and STB, with net values of VND449bn, VND107bn, and VND98bn, respectively. Conversely, they focused their buying on HDB, MSN, and CTD, with net values of VND60bn, VND41bn, and VND28bn, respectively.

The Banking sector closed in negative territory, with declines in VPB (-1.79%), TCB (-1.37%), SHB (-1.35%), BID (-1.08%), MBB (-1.03%), ACB (-0.97%), CTG (-0.79%), VCB (-0.55%), and SSB (-0.33%).

The Real Estate sector underperformed, with BCM (-1.56%), NVL (-1.42%), KBC (-1.10%), VIC (-0.90%), and VHM (-0.48%).

The Securities sector also declined, driven by losses in VND (-2.68%), VCK (-2.28%), VIX (-1.88%), VCI (-1.73%), SSI (-1.46%), TCX (-1.04%), and VPX (-0.65%).

Meanwhile, selling pressure extended to several large-cap stocks, including FPT (-2.65%), GAS (-1.61%), HPG (-1.41%), SAB (-1.04%), MWG (-0.95%), MSN (-0.84%), GVR (-0.68%), VNM (-0.55%), and MCH (-0.40%).

The market declined alongside lower liquidity, suggesting that selling pressure had not intensified significantly, while buying demand remained insufficient to support a recovery. Meanwhile, the index continued to trade within a narrow range, indicating that the market may be gradually entering a new short-term accumulation phase following previous fluctuations.

Event Calendar

▸ **Event calendar**

Ex-right date	Exercise day	Ticker	Exchange	Right	Rate	Value (VND bn)
13/11/2026	27/11/2026	DPR	HOSE	Cash Dividend (VND1400/share)	14.00%	1,400
13/11/2026	30/11/2026	VSH	HOSE	Cash Dividend (VND1000/share)	10.00%	1,000
13/11/2026	30/11/2026	TBC	HOSE	Cash Dividend (VND1000/share)	10.00%	1,000
13/11/2026	04/12/2026	DSC	UPCOM	Record date for ballot		
13/11/2026	09/12/2026	MKP	UPCOM	Record date for ballot		
13/11/2026	22/12/2026	SGH	HNX	Extraordinary General Meeting		
13/11/2026	22/12/2026	MTV	UPCOM	Cash Dividend (VND700/share)	7.00%	700
13/11/2026		AIG		Record date for ballot		
13/11/2026		MSN	HOSE	Record date for ballot		
13/11/2026		TIS	UPCOM	Record date for ballot		
13/11/2026		GIL	HOSE	Extraordinary General Meeting		
13/11/2026		SGN	HOSE	Extraordinary General Meeting		
13/11/2026		OGC	HOSE	Record date for ballot		
13/11/2026		DRC	HOSE	Extraordinary General Meeting		

- **Guide to KIS Vietnam Securities Corp. stock ratings based on 12-month forward performance**
  - BUY: Expected total return will be 15% or more
  - Hold: Expected total return will be between -5% and 15%
  - Sell: Expected total return will be -5% or less
  - KIS Vietnam Securities Corp. does not offer target prices for stocks with Hold or Sell ratings.

- **Guide to KIS Vietnam Securities Corp. sector ratings for the next 12 months**
  - Overweight: Recommend increasing the sector's weighting in the portfolio compared to its respective weighting in the VNIndex based on market capitalization.
  - Neutral: Recommend maintaining the sector's weighting in the portfolio in line with its respective weighting in the VNIndex based on market capitalization.
  - Underweight: Recommend reducing the sector's weighting in the portfolio compared to its respective weighting in the VNIndex based on market capitalization.

- **Analyst Certification**

  I/We, as the research analyst/analysts who prepared this report, do hereby certify that the views expressed in this research report accurately reflect my/our personal views about the subject securities and issuers discussed in this report. I/We do hereby also certify that no part of my/our compensation was, is, or will be directly or indirectly related to the specific recommendations or views contained in this research report.

Global Disclaimer

- **General**

  This research report and marketing materials for Vietnamese securities are originally prepared and issued by the Research Center of KIS Vietnam Securities Corp., an organization licensed with the State Securities Commission of Vietnam. The analyst(s) who participated in preparing and issuing this research report and marketing materials is/are licensed and regulated by the State Securities Commission of Vietnam in Vietnam only. This report and marketing materials are copyrighted and may not be copied, redistributed, forwarded or altered in any way without the consent of KIS Vietnam Securities Corp..

  This research report and marketing materials are for information purposes only. They are not and should not be construed as an offer or solicitation of an offer to purchase or sell any securities or other financial instruments or to participate in any trading strategy. This research report and marketing materials do not provide individually tailored investment advice. This research report and marketing materials do not take into account individual investor circumstances, objectives or needs, and are not intended as recommendations of particular securities, financial instruments or strategies to any particular investor. The securities and other financial instruments discussed in this research report and marketing materials may not be suitable for all investors. The recipient of this research report and marketing materials must make their own independent decisions regarding any securities or financial instruments mentioned herein and investors should seek the advice of a financial adviser. KIS Vietnam Securities Corp. does not undertake that investors will obtain any profits, nor will it share with investors any investment profits. KIS Vietnam Securities Corp., its affiliates, or their affiliates and directors, officers, employees or agents of each of them disclaim any and all responsibility or liability whatsoever for any loss (director consequential) or damage arising out of the use of all or any part of this report or its contents or otherwise arising in connection therewith. Information and opinions contained herein are subject to change without notice and may differ or be contrary to opinions expressed by other business areas or KIS Vietnam Securities Corp. The final investment decision is based on the client's judgment, and this research report and marketing materials cannot be used as evidence in any legal dispute related to investment decisions.

- **Country-specific disclaimer**

  United States: This report is distributed in the U.S. by Korea Investment & Securities America, Inc., a member of FINRA/SIPC, and is only intended for major U.S. institutional investors as defined in Rule 15a-6(a)(2) under the U.S. Securities Exchange Act of 1934. All U.S. persons that receive this document by their acceptance thereof represent and warrant that they are a major U.S. institutional investor and have not received this report under any express or implied understanding that they will direct commission income to Korea Investment & Securities, Co., Ltd. or its affiliates.Pursuant to Rule 15a-6(a)(3), any U.S. recipient of this document wishing to effect a transaction in any securities discussed herein should contact and place orders with Korea Investment & Securities America, Inc., which accepts responsibility for the contents of this report in the U.S.The securities described in this report may not have been registered under the U.S. Securities Act of 1933, as amended, and, in such case, may not be offered or sold in the U.S. or to U.S. person absent registration or an applicable exemption from the registration requirement.

  United Kingdom: This report is not an invitation nor is it intended to be an inducement to engage in investment activity for the purpose of section 21 of the Financial Services and Markets Act 2000 of the United Kingdom ("FSMA"). To the extent that this report does constitute such an invitation or inducement, it is directed only at (i) persons who are investment professionals within the meaning of Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (as amended) of the United Kingdom (the "Financial Promotion Order"); (ii) persons who fall within Articles 49(2)(a) to (d) ("high net worth companies, unincorporated associations etc.") of the Financial Promotion Order; and (iii) any other persons to whom this report can, for the purposes of section 21 of FSMA, otherwise lawfully be made (all such persons together being referred to as "relevant persons"). Any investment or investment activity to which this report relates is available only to relevant persons and will be engaged in only with relevant persons. Persons who are not relevant persons must not act or rely on this report.

  Hong Kong: This research report and marketing materials may be distributed in Hong Kong to institutional clients by Korea Investment & Securities Asia Limited (KISA), a Hong Kong representative subsidiary of Korea Investment & Securities Co., Ltd., and may not otherwise be distributed to any other party. KISA provides equity sales service to institutional clients in Hong Kong for Korean securities under its sole discretion, and is thus solely responsible for provision of the aforementioned equity selling activities in Hong Kong. All requests by and correspondence with Hong Kong investors involving securities discussed in this report and marketing materials must be effected through KISA, which is registered with The Securities & Futures Commission (SFC) of Hong Kong. Korea Investment & Securities Co., Ltd. is not a registered financial institution under Hong Kong's SFC.

  Singapore: This report is provided pursuant to the financial advisory licensing exemption under Regulation 27(1)(e) of the Financial Advisers Regulation of Singapore and accordingly may only be provided to persons in Singapore who are "institutional investors" as defined in Section 4A of the Securities and Futures Act, Chapter 289 of Singapore. This report is intended only for the person to whom Korea Investment & Securities Co., Ltd. has provided this report and such person may not send, forward or transmit in any way this report or any copy of this report to any other person. Please contact Korea Investment & Securities Singapore Pte Ltd in respect of any matters arising from, or in connection with, the analysis or report (Contact Number: 65 6501 5600).

Copyright © 2026 KIS Vietnam Securities Corp.. All rights reserved. No part of this report may be reproduced or distributed in any manner without permission of KIS Vietnam Securities Corp..